



**BOARD OF DIRECTORS  
REGULAR MEETING AGENDA  
December 6, 2017 – 1:30 PM  
5401 Old Redwood Highway, 1<sup>st</sup> Floor  
Petaluma, CA 94954**

1. Call to Order
2. Approval of the November 15, 2017 Board Meeting Minutes
3. Public Comment on Non-agenda Items
4. Board Member Announcements
5. General Manager's Report
6. Consent
  - a. Approval of 2018 Monthly Board of Directors Meeting Calendar
  - b. Approve a Resolution Designating SMART Agent to Submit Applications for Disaster Assistance with the California Governor's Office of Emergency Services
7. Accept the Comprehensive Annual Financial Report Year 2016-17 and Memorandum of Internal Controls
8. Closed Session – Conference with legal counsel regarding whether to initiate litigation pursuant to California Government Code Section 54956.9(d)(4); Number of possible cases: 1
9. Report Out of Closed Session
10. Next Regular Meeting Board of Directors, December 20, 2017 – 1:30 PM – 5401 Old Redwood Highway, 1<sup>st</sup> Floor, Petaluma, CA 94954
11. Adjournment

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*DISABLED ACCOMMODATION:* If you have a disability that requires the agenda materials to be in an alternate format or that requires an interpreter or other person to assist you while attending this meeting, please contact SMART at least 72 hours prior to the meeting to ensure arrangements for accommodation. Please contact the Clerk of the Board at (707) 794-3072 or dial CRS 711 for more information.

*DOCUMENTS:* Documents distributed by SMART for its monthly Board meeting or committee meetings, and which are not otherwise privileged, may be inspected at SMART's office located at 5401 Old Redwood Highway, Suite 200, Petaluma, CA 94954 during regular business hours. Documents may also be viewed on SMART's website at: [www.sonomamarintrain.org](http://www.sonomamarintrain.org). Materials related to an item on this Agenda submitted to SMART after distribution of the agenda packet are available for public inspection at the SMART Office. For information about accessing SMART meetings by public transit, use the trip planner at [www.511.org](http://www.511.org)



**BOARD OF DIRECTORS**  
**REGULAR MEETING MINUTES**  
**November 15, 2017 – 1:30 PM**  
5401 Old Redwood Highway, 1<sup>st</sup> Floor  
Petaluma, CA 94954

1. Call to Order

Chair Fudge called the meeting to order at 1:33pm. Directors Lucan, Eddie, Rabbitt, Pahre, Arnold, Russell, and Sears were present. Director Mackenzie, Zane, and Phillips absent. Director Hillmer arrived later.

2. Approval of the November 1, 2017 Board Meeting Minutes

**MOTION:** Director Rabbitt moved approval of November 1, 2017 minutes as presented. Director Lucan second. The motion carries 7-0-0. (Directors Mackenzie, Phillips, and Zane absent; Director Hillmer arrived later; Director Sears abstain)

3. Public Comment on Non-Agenda Items

Rick Coates stated he has taken the SMART Train and although he does not have any complaints with the train, he has not had a positive experience trying to catch Marin Transit's Route 228 from the San Rafael Station. He encouraged SMART to communicate with Marin Transit regarding Route 228's dependability.

Director Hillmer arrived at 1:35PM

Doug Kurr stated he feels proud to reside in the same area where the SMART train travels and expressed appreciation for all of the hard work put in to the SMART train.

Bettina O'Brien (Santa Rosa resident) stated while traveling in Germany she came across two things: 1) electronic notification board, which displays real time information and 2) a pedestrian crossing button, that allows time to safely cross the street. She distributed an image of an electronic notification board and the pedestrian crossing button and encouraged SMART to consider adding them.

Alisha O'Loughlin (Sonoma County Bicycle Coalition) expressed it has been a delight riding the train and urged SMART to expedite the construction of the Jennings Avenue Crossing.

4. Board Member Announcements

Director Sears stated the County of Marin Fire Department and Southern Marin Fire Department worked together to collect and distribute 535 bikes to those impacted by recent Sonoma County Wildfires.

5. General Manager's Report

General Manager Farhad Mansourian reported he has three items to discuss, one being the SMART Holiday Express Toy Drive which will be held on December 9<sup>th</sup>, 2017. During the Toy Drive, the public is invited to drop off unwrapped gifts and gift cards at the following locations:

- Novato San Marin Station 8 a.m. to 10 a.m.
- Santa Rosa Downtown Station from 10 a.m. to 12 p.m.
- Cotati, Petaluma, and San Rafael Stations from 12 p.m. to 4 p.m.

Mr. Mansourian stated that this year's toy drive is particularly important, with so many people impacted by the recent Sonoma County Wildfires.

Secondly, Mr. Mansourian reported that on November 6<sup>th</sup>, 2017, SMART started a three car train operation for the 7:19 a.m. train. He also stated there has been a lot of positive feedback regarding the additional train car. Also, SMART's next goal is to close the afternoon gap in the train's schedule.

Thirdly, Mr. Mansourian reported that George Furnanz, president of Stacy and Witbeck/Herzog, SMART's general contractor, made a \$20,000 donation to help those impacted by the recent Sonoma County Wildfires. Mr. Mansourian expressed his desire to make a public and written expression of appreciation for their generosity.

Director Comments

Director Rabbitt asked if there is anybody at the stations directing people to get on the single or double train car. Mr. Mansourian responded that although the third train car does have a bathroom, it does not have a connecting door that allows riders access to the other two train cars. He also mentioned SMART is not regulating where the bicycles go, but instead allowing riders figure it out and have thus far been successful in doing so. Mr. Mansourian concluded by stating SMART will be working on adding another three-car train set once the afternoon gap has been closed.

6. Consent

- a. Approval of Monthly Financial Report
- b. Approve a Resolution for the addition of a Manager of Train Control Systems Position to the Authorized Personnel Allocations for Fiscal Year 2017-18

- c. Approve a Resolution for the addition of an Information Systems Technician Position to the Authorized Personnel Allocations for Fiscal Year 2017-18
- d. Approve a Resolution to Amend the Budgeted Senior Planner Salary Range to the Authorized Personnel Allocations for Fiscal Year 2017-18
- e. Approve a Resolution to Increase the Fiscal Year 2017-18 Budget as a result of timing shifts in Capital Projects and Service Star-up Cost

**MOTION:** Director Eddie moved approval of the Consent Agenda as presented. Director Rabbitt second. The motion carries 9-0-0 (Director Mackenzie, Phillips and Zane absent).

- 7. Approve Special Relief Pass Program for Businesses and Individuals Impacted by Recent Sonoma County Wildfires

General Manager Mansourian asked the Board for consideration and approval for two programs, one being the Business Relief Pass Program. He stated SMART has partnered with the Santa Rosa Metro Chamber of Commerce and the Business Journal to design the Business Relief Pass Program. Mr. Mansourian distributed Business Relief Pass Program flyers and explained that businesses in the greater Santa Rosa area will offer customers a SMART Business Relief Pass for every \$25 spent during the weekends of November 25<sup>th</sup> and 26<sup>th</sup>, and December 2<sup>nd</sup> and 3<sup>rd</sup>. He stated that each SMART Business Relief Pass will expire on December 31<sup>st</sup>, is good for a free one-way trip onboard the SMART train, and must be turned in to the train conductor upon boarding. Mr. Mansourian also mentioned that SMART will be printing 5,000 Business Relief Passes, each one having a security feature to prevent from counterfeiting. He concluded by stating this program was created as an effort to help local businesses in the greater Santa Rosa area.

Next, Mr. Mansourian brought out that the second program he would like for the Board to consider is the Individual Relief Pass Program which is designed to help those who have lost their home, rental unit, or place of employment due to the recent Sonoma County fires. He stated that SMART has obtained 5,000 Clipper cards which have been pre-loaded and are good for unlimited rides on the SMART train, at no cost to the user. He also included that these special clipper cards each expire on December 31, 2017. Mr. Mansourian explained that SMART is partnering with several organizations such as: Santa Rosa Metro Chamber of Commerce, Sonoma County Office of Education, County of Sonoma, and County of Marin to publicize the program and to distribute the Individual Relief Passes.

Mr. Mansourian distributed North Bay Leadership Council flyers and explained the council, which represents over 50 employers, is also participating in the Individual Relief Pass Program.

He also informed the Board that SMART is working on making the Latino community aware of the Individual Relief Pass Program.

Mr. Mansourian thanked the Board for encouraging SMART to look for ways to help the community after recent events. He also mentioned that SMART would like to start

distributing the Individual Relief passes as soon as November 16, 2017. Mr. Mansourian stated SMART could not estimate the financial impact the Business Relief or Individual Relief passes would cost the agency. He concluded by asking the Board for any questions regarding both programs.

#### Director Comments

Director Rabbitt thanked Mr. Mansourian for introducing both programs and stated that as of November 14, 2017 there had been 15,536 Federal Emergency Management Agency (FEMA) registrations. Director Rabbitt also expressed that he believes this will be a good way to get people to ride the train.

Director Lucan asked where to refer individuals that inquire about the Business and Individual Relief passes. In reply, Mr. Mansourian mentioned it would be useful to first know where that individual is employed and if they are employed by any of the partnering businesses; to refer them to their employer. He concluded by stating, if they do not fall under that category, they can be directed to contact SMART.

Director Russell thanked Mr. Mansourian and SMART for finding a wonderful and practical way to help make a difference in the community.

Director Arnold congratulated SMART for introducing both programs.

Chair Fudge stated she feels these programs will serve as a fun diversion for those affected by the recent Sonoma County fires and a great partnership for the community. She also thanked Mr. Mansourian for working very quickly to find a way to help the community.

#### Public Comments

Jack Swearingen (Friends of SMART) stated his grandchildren will be using the SMART train to visit him.

Rick Coates asked SMART for input regarding getting tourists from the SMART train to areas west of Sonoma and Marin Counties.

**MOTION:** Director Rabbit moved approval of the Special Relief Pass Program for Businesses and Individuals Impacted by Recent Sonoma County Wildfires as presented. Director Arnold second. The motion carries 9-0-0 (Directors Mackenzie, Zane, and Phillips absent).

8. Closed Session - Conference with General Manager, Farhad Mansourian, pursuant to California Government Code Section 54956.8 regarding real estate property negotiations.
  - Property: Sonoma-Marin Area Rail Transit District  
Santa Rosa property located at 2 W. 3rd Street and 34 W. 6th St.
  - APN #: 010-171-019 and 010-166-003
  - Negotiating Parties: Farhad Mansourian – ROEM Corporation

9. Report Out of Closed Session

Chair Fudge reported out of closed session at 3:19 pm on the following:

Conference with General Manager, Farhad Mansourian, pursuant to California Government Code Section 54956.8 regarding real estate property negotiations.

Property: Sonoma-Marín Area Rail Transit District  
Santa Rosa property located at 2 W. 3rd Street and 34 W. 6th St.

APN #: 010-171-019 and 010-166-003

Negotiating Parties: Farhad Mansourian – ROEM Corporation

*Report Out: The Board of directors gave direction to the real estate negotiator*

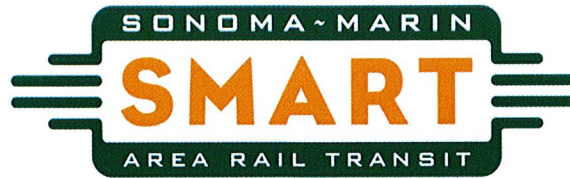
10. Next Regular Meeting Board of Directors, December 6, 2017 – 5401 Old Redwood Highway, 1<sup>st</sup> Floor, Petaluma, CA 94954

11. Adjournment – Meeting adjourned at: 3:20pm.

Respectfully submitted,

Scarlett Ruud  
Administrative Assistant

Approved on: \_\_\_\_\_



**Debora Fudge, Chair**  
 Sonoma County Mayors and  
 Councilmembers Association

**Kathrin Sears, Vice Chair**  
 Marin County Board of Supervisors

**Judy Arnold**  
 Marin County Board of Supervisors

**Jim Eddie**  
 Golden Gate Bridge,  
 Highway/Transportation District

**Dan Hillmer**  
 Marin Council of Mayors and  
 Councilmembers

**Eric Lucan**  
 Transportation Authority of Marin

**Jake Mackenzie**  
 Sonoma Mayors and Councilmembers  
 Association

**Barbara Pahre**  
 Golden Gate Bridge,  
 Highway/Transportation District

**Gary Phillips**  
 Transportation Authority of Marin

**David Rabbitt**  
 Sonoma County Board of Supervisors

**Carol Russell**  
 Sonoma Mayors and Councilmembers  
 Association

**Shirlee Zane**  
 Sonoma County Board of Supervisors

**Farhad Mansourian**  
 General Manager

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 www.sonomamarintrain.org

December 6, 2017

Sonoma-Marin Area Rail Transit Board of Directors  
 5401 Old Redwood Highway, Suite 200  
 Petaluma, CA 94954

**SUBJECT:** 2018 Regular Board of Directors Meeting Schedule

Dear Board Members:

**RECOMMENDATION:** Approve Schedule

**SUMMARY:**

SMART Board of Directors meet on the 1<sup>st</sup> and 3<sup>rd</sup> Wednesday of each month. All meeting are scheduled to be held at 1:30 pm at the SMART District Office Board Room.

<b>2018 Regular Board of Directors Meeting Schedule</b>	
<i>1<sup>st</sup> Wednesday</i>	<i>3<sup>rd</sup> Wednesday</i>
January 3, 2018	January 17, 2018
February 7, 2018	February 21, 2018
March 7, 2018	March 21, 2018
April 4, 2018	April 18, 2018
May 2, 2018	May 16, 2018
June 6, 2018	June 20, 2018
July 4, 2018 ( <i>Holiday</i> )	July 18, 2018
August 1, 2018	August 15, 2018
September 5, 2018	September 19, 2018
October 3, 2018	October 17, 2018
November 7, 2018	November 21, 2018
December 5, 2018	December 19, 2018

Please check the posted Agenda for confirmed meeting date, time and location as they are subject to change.

Very truly yours,

Leticia Rosas-Mendoza  
 Clerk of the Board





**Debora Fudge, Chair**  
Sonoma County Mayors' and  
Councilmembers Association

**Kathrin Sears, Vice Chair**  
Marin County Board of Supervisors

**Judy Arnold**  
Marin County Board of Supervisors

**Jim Eddie**  
Golden Gate Bridge,  
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Marin County Council of Mayors and  
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December 6, 2017

Sonoma-Marina Area Rail Transit Board of Directors  
5401 Old Redwood Highway, Suite 200  
Petaluma, CA 94954

**SUBJECT:** Designation of SMART Agents for Application of State Disaster Public Assistance Funds

Dear Board Members:

**RECOMMENDATION:**

Approve Resolution Number 2017-20 designating the General Manager or his Designee as the Authorized Agent to submit applications for disaster assistance with the California Governor's Office of Emergency Services.

**SUMMARY:**

In order for SMART to apply to the California Governor's Office of Emergency Services (Cal OES) for public assistance funds related to the January 2017 Winter Storm (FEMA-4301-DR), Cal OES requires Form 130 to be completed. The Cal OES Form 130 designates and authorizes certain staff members to sign and submit applications for disaster assistance on SMART's behalf. This form must be approved by your Board prior to submittal.

During the early January 2017 Winter Storm, SMART sustained fairly significant flooding damage. During the dates of January 3<sup>rd</sup> through January 12<sup>th</sup> SMART responded to flooded track in several areas, a mudslide at the Puerto Suello Tunnel caused by uphill properties, fallen trees in Petaluma, and a flooded creek that caused a track washout in Petaluma.

We have already completed the public assistance request process with the Federal Emergency Management Agency (FEMA), and now our request is being reviewed by Cal OES. The Cal OES Form 130 is the final outstanding item for our application.

**FISCAL IMPACT:** None

Very truly yours,

Erin McGrath  
Chief Financial Officer

Attachment: Resolution Number 2017-20



**DESIGNATION OF APPLICANT'S AGENT RESOLUTION  
FOR NON-STATE AGENCIES**

BE IT RESOLVED BY THE Board of Directors OF THE Sonoma-Marín Area Rail Transit District  
(Governing Body) (Name of Applicant)

THAT General Manager, OR  
(Title of Authorized Agent)

Chief Financial Officer, OR  
(Title of Authorized Agent)

General Manager Designee  
(Title of Authorized Agent)

is hereby authorized to execute for and on behalf of the Sonoma-Marín Area Rail Transit District, a public entity  
(Name of Applicant)

established under the laws of the State of California, this application and to file it with the California Governor's Office of Emergency Services for the purpose of obtaining certain federal financial assistance under Public Law 93-288 as amended by the Robert T. Stafford Disaster Relief and Emergency Assistance Act of 1988, and/or state financial assistance under the California Disaster Assistance Act.

THAT the Sonoma-Marín Area Rail Transit District, a public entity established under the laws of the State of California,  
(Name of Applicant)

hereby authorizes its agent(s) to provide to the Governor's Office of Emergency Services for all matters pertaining to such state disaster assistance the assurances and agreements required.

**Please check the appropriate box below:**

This is a universal resolution and is effective for all open and future disasters up to three (3) years following the date of approval below.

This is a disaster specific resolution and is effective for only disaster number(s) \_\_\_\_\_

Passed and approved this 6th day of December, 2017

Debora Fudge, Chair, Board of Directors  
(Name and Title of Governing Body Representative)

\_\_\_\_\_  
(Name and Title of Governing Body Representative)

\_\_\_\_\_  
(Name and Title of Governing Body Representative)

**CERTIFICATION**

I, Leticia Rosas-Mendoza, duly appointed and Clerk of the Board of Directors of  
(Name) (Title)

Sonoma-Marín Area Rail Transit District, do hereby certify that the above is a true and correct copy of a  
(Name of Applicant)

Resolution passed and approved by the Board of Directors of the Sonoma-Marín Area Rail Transit District  
(Governing Body) (Name of Applicant)

on the 6th day of October, 2017.

\_\_\_\_\_  
(Signature)

\_\_\_\_\_  
(Title)



**Debora Fudge, Chair**  
 Sonoma County Mayors and  
 Councilmembers Association

**Kathrin Sears, Vice Chair**  
 Marin County Board of Supervisors

**Judy Arnold**  
 Marin County Board of Supervisors

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December 6, 2017

Sonoma-Marín Area Rail Transit Board of Directors  
 5401 Old Redwood Highway, Suite 200  
 Petaluma, CA 94954

**SUBJECT:** Comprehensive Annual Financial Report FY 2016-17; Auditor’s  
 Report for Fiscal Year 2016-17

Dear Board Members:

**RECOMMENDATION:**  
 Review and accept SMART’s Fiscal Year 2016-17 Comprehensive Annual  
 Financial Report and Memorandum of Internal Controls

**SUMMARY:**  
 Following the close of each fiscal year, our staff prepares a summary of our  
 financial activities for the year following best practices and guidelines issued by  
 the Government Accounting Standards Board (GASB). Our financial reports are  
 reviewed, tested and adjusted by our independent auditor.

Today for your review are two documents in conjunction with our annual audit  
 process: SMART’s Fiscal Year 2016-17 Comprehensive Annual Financial Report,  
 and a Memorandum on Internal Controls provided by Maze & Associates. Maze  
 & Associates is a new auditor this year – the result of a procurement process  
 completed earlier this year.

**(1) SMART’s Fiscal Year 2017 Comprehensive Annual Financial Report**  
 The Comprehensive Annual Financial Report (CAFR) is a best practice in  
 government for presenting annual financial information. In addition to audited  
 financial statements with accompanying notes, the report contains  
 introductory information and a statistical section. For the fourth year, our  
 report contains our recently received achievement award from the  
 Government Finance Officers Association for our 2016 report.

The report contains the same financial schedules as prior years and presents  
 SMART’s financial activities as one enterprise. Thus, there are no separate fund  
 statements or budget-to-actual reports as you would see with statements for a  
 city or a county.

Key measurements of the District's financial status are outlined in the Management Discussion and Analysis. That includes the following information:

- SMART's net position at the close of the Fiscal Year was \$410 million which is an increase of \$23.8 million from the previous year. This indicator is essentially the amount by which assets exceeded liabilities, and its growth shows SMART's continued investment in capital assets such as the train signal system, rail cars and pathway improvements.
- Capital assets, net of accumulated depreciation, were \$511.7 million. This is an increase of \$35.1 million over the prior year and is due to continued construction-related costs for the rail and pathway project.
- Unrestricted assets, which is primarily made up of SMART's cash fund balance, was \$57 million. This aligns with our expectations during budget process and is consistent with the budget amendments presented to your Board in the last meeting.
- The Statement of Cash Flows, which measures fees against costs and calculates an operating surplus or loss, shows our recorded Sales Tax revenue of \$36,061,895. This is 3.7% higher than the prior year which is higher than we anticipated during the budget. This statement also shows an operating "loss" of \$24.2 million, which shows the difference between fare and transit-generated revenue and operating costs. An operating loss is typical for transit agencies, given the subsidized nature of public transportation.

The Comprehensive Annual Financial Report, as in previous years, also includes a Letter of Transmittal which provides an overview of the District, its activities and financial practices, and a Statistical Section providing general, historical and regional information. Starting next year, we will be including operating statistics in the Statistical Section, as this is expected for operating transit districts.

**(2) Memorandum of Internal Control**

Part of the year-end audit review process is a report prepared by our auditors outlining their review of SMART's internal controls in accordance with generally accepted auditing standards. The memo also discusses new accounting guidelines that are applicable to SMART's finances. We are pleased to report there were no findings of material weaknesses in any of our financial statements.

**FISCAL IMPACT:** None

Very truly yours,



Erin McGrath  
Chief Financial Officer

Attachment(s): 1) Fiscal Year 2017 Comprehensive Annual Financial Report  
2) Memorandum on Internal Controls

# SONOMA-MARIN AREA RAIL TRANSIT DISTRICT COMPREHENSIVE ANNUAL FINANCIAL REPORT

For Fiscal Year Ended June 30, 2017  
Petaluma, California

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# Comprehensive Annual Financial Report

For Fiscal Year Ended June 30, 2017

Sonoma-Marín Area Rail Transit District

Petaluma, California

Report Prepared by the Finance Department

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SONOMA-MARIN AREA RAIL TRANSIT DISTRICT

COMPREHENSIVE ANNUAL FINANCIAL REPORT

For the Year Ended June 30, 2017

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**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**

**COMPREHENSIVE ANNUAL FINANCIAL REPORT**

**For the Year Ended June 30, 2017**

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# INTRODUCTORY SECTION

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November 27, 2017

**Debora Fudge, Chair**  
Sonoma County Mayors and  
Councilmembers Association

**Kathrin Sears, Vice Chair**  
Marin County Board of Supervisors

**Judy Arnold**  
Marin County Board of Supervisors

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**Shirlee Zane**  
Sonoma County Board of Supervisors

**Farhad Mansourian**  
General Manager

5401 Old Redwood Highway  
Suite 200  
Petaluma, CA 94954  
Phone: 707-794-3330  
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www.sonomamarintrain.org

We are pleased to present the Comprehensive Annual Financial Report (CAFR) of the Sonoma-Marin Area Rail Transit District (SMART or the District) for the Fiscal Year July 1, 2016 through June 30, 2017.

This report was prepared in accordance with the guidelines recommended by the Government Finance Officers Association of the United States and Canada (GFOA) and is in conformance with Generally Accepted Accounting Principles (GAAP). Responsibility of the accuracy, completeness, and fairness of the data and clarity of the presentation, including all disclosures, rests with the management of SMART. To the best of our knowledge, this report is complete and accurate in all material respects, and is reported in a manner that fairly presents SMART's financial position.

We contracted with Maze and Associates to perform the audit of our financial statements. The purpose of the independent audit is to offer reasonable assurance that the financial statements are free of material misstatement. The independent auditor's report can be found at the beginning of the financial section of this report.

GAAP requires that management provide a narrative introduction, overview and analysis to accompany the basic financial statements. This narrative is given in the form of the Management's Discussion and Analysis (MD&A), and is meant to complement this letter of transmittal. The MD&A can be found following the independent auditor's report.

## PROFILE OF THE ORGANIZATION

SMART is a transit agency created by the State of California to oversee the development, implementation and operation of a passenger rail system in Sonoma and Marin Counties. Since its creation, the District has been working to build both a rail transit system and an accompanying multi-use pathway. As of the date of this report, SMART has begun carrying passengers on the first 43 miles of a transit system that will run along 70 miles of the historic Northwestern Pacific Railroad alignment and will ultimately connect Cloverdale in Sonoma County to Larkspur in Marin County.

SMART is governed by a 12-member Board of Directors, made up of two county supervisors from each county, three City Council members from each county and two representatives from the Golden Gate Bridge, Highway and Transportation District. The Board has the authority under State law to own, operate, manage, and maintain a passenger rail system within the territory of the SMART District.

SMART is primarily funded by a one-quarter percent sales tax approved by voters in the SMART District in 2008. The Phase 1 project that began operating in 2017 runs from the Downtown San Rafael Station to the Airport Boulevard Station accompanied by multiple SMART pathway segments in San Rafael, Novato, Cotati, Rohnert Park and Santa Rosa. SMART also has begun construction of a 2.1-mile extension from San Rafael to Larkspur to be completed by the end of 2019. Subsequent phases of the project will include additional SMART rail stations in Cloverdale, Healdsburg, Windsor, and Petaluma; and further extensions of the pathway. All future phases will be completed as funding becomes available. Passengers north and south of the Phase 1 project connect to the SMART transit system by local transit connections as well as SMART-contracted connector buses. Early ridership and revenue numbers are meeting SMART strategic goals. Public feedback has been overwhelmingly positive for this much-needed alternative to Highway 101, the only other North-South direct connection between Marin and Sonoma.

## **LOCAL AND REGIONAL ECONOMY**

Marin and Sonoma Counties are home to a mix of tourism, recreation, agriculture, and industry. The major population centers of Marin and Sonoma are located along the Highway 101 corridor and the parallel SMART rail line. More than 75% of commuters in the North Bay travel either within or between the two counties to get to work. However, a study by the Metropolitan Transportation Commission found that motorists in 2015 spent the equivalent of 880 hours moving at speeds of 35 miles per hour or less during peak commute hours attempting to travel from Marin to Sonoma. SMART's new riders have already begun to discover the reliable alternative the train can provide in a way that reduces their commute time and increases their productivity.

SMART's finances rely directly on the strength of sales tax revenues and its strong link to employment rates and median incomes. The District is home to a fairly wealthy taxpayer base, with a weighted per capita income base of \$76,835 compared to California's \$56,374 and \$49,246 for the United States according to 2016 reports from the U.S. Bureau of Economic Analysis (BEA). The District's residents have shown stable employment rates through June 30, 2017. The seasonally unadjusted unemployment rates in Marin and Sonoma Counties in September of 2017 were 2.9% and 3.2%, respectively. Sales tax revenues continued to grow at a steady rate, but the rate of that growth decreased in the past year. For the year that ended June 30, 2017, SMART sales tax receipts, net of state fees, increased by 3.7% and equaled \$36,061,895.

As the city with the largest population within the District, Santa Rosa plays an important role in both SMART's ridership and sales tax receipts. Multiple simultaneous wildfires in October 2017 caused an estimated \$2.8 billion in damages to Sonoma County and over 7,000 structures burned, including 4.25% of Santa Rosa's housing stock. It is likely that this will have short term impacts on the District's revenues. Some economists have indicated that a sales tax revenue increase would result from efforts to rebuild lost structures, however, there may be many months delay before that impact is seen. In its budgeting for Fiscal Year 2017-18, SMART has anticipated operating reserves of \$16 million that would be available if needed in the coming year.

## **DISTRICT ACTIVITIES in Fiscal Year 2016-17**

### ***SMART Rail Service***

In Fiscal Year 2016-17, the proportion of expenses related to operations continues to grow. As the fiscal year came to a close, SMART completed final testing of the first 43 miles of rail and began carrying passengers on June 23, 2017. Initial service was provided free of charge and involved limited service while the District awaited federal approval of its modern train control systems. Full scheduled service began in August 2017. Startup activities throughout the year included continued hiring and training of engineers, conductors, dispatchers, and code compliance officers as well as signal and vehicle specialists.

Testing and final implementation of fare collection systems was also substantially completed, as was hiring of temporary staff to instruct passengers on the platforms on how to ride the train. Bike lockers and racks at stations were readied to allow for bikers to fully access the system whether using a bike to reach the train or taking a bike on board. Passengers were also able to access a new rider-oriented website and are able to access a new customer service function that SMART developed in partnership with the Golden Gate Highway and Transportation District. Finally, SMART worked closely with local jurisdictions to make each of its crossings safe and compliant with Quiet Zone improvements at the request of our neighboring local jurisdictions.

### ***Capital Improvement Projects***

Although the start of passenger service dominated most headlines during the year, expenses in Fiscal Year 2016-17 also reflected significant investments related to completion of the rail project, including installation of station amenities, completion of park and ride lots, security fencing along the right of way, final configurations of train control and crossing equipment, new fare collection equipment, security and wifi equipment, and signage for passenger wayfinding. SMART also installed the beginnings of a new downtown Novato station, funded by the City of Novato. Fiscal Year 2016-17 saw continued progress on the SMART pathway segments, including a significant portion completed in Rohnert Park. In Santa Rosa, SMART completed pathway between 6<sup>th</sup> to 8<sup>th</sup> Streets, Bellevue to Hearn Ave., and College Ave. to Guerneville Rd. Sonoma County completed a critical segment between Hearn Ave. and the Joe Rodota Trail. Several other segments in Marin County were receiving approval to be constructed later in 2017.

In addition, SMART's capital activities related to the Larkspur extension continued. In Fiscal Year 2016-17, SMART completed its procurement of a design-build contractor for the important 2.1-mile extension from San Rafael to Larkspur. This project, which is funded primarily by Regional Measure 2 (Bridge Tolls), the Federal Transit Administration, as well as the Federal Railroad Administration, is also supported by locally controlled Congestion Mitigation funds and SMART's own Measure Q. The extension is expected to complete final testing and revenue service in the first half of 2019.

SMART also is in the process of procuring four additional Diesel Multiple Unit rail cars from its current contractor, Sumitomo Corporation of America. This \$11 million purchase is funded entirely by the State of California. Those cars will arrive in late 2018 and be put into service for the current 43-mile segment as well as the Larkspur extension when it opens.

## **OTHER FINANCIAL INFORMATION**

### ***Risk Management***

We continue to focus on our comprehensive safety and risk management program. Commuter rail systems must meet specific safety and insurance requirements and can face large exposures in an accident. Prior to carrying passengers, SMART increased substantially its rail liability limits commensurate with the risks faced by the District. We continue to budget for self-insured retentions as needed to fully address the financial needs of our risk strategies. Simultaneously, increased safety and security measures have been implemented, including the hiring of Code Compliance staff to assist with safety along the right of way, and increased training and coordination with local and regional safety organizations.

### ***Cash Management***

SMART's funds are invested pursuant to policy approved by the Board each year. SMART maintains its fund balances in the County of Sonoma's Pooled Investment Fund with transfers as needed to manage accounts payable transactions. In doing so, SMART places its highest priority on the preservation of capital, liquidity and yield, in that order of priority. Our policy addresses the soundness of financial institutions holding our assets and the types of investments permitted by the California Government Code. SMART does not maintain its own retirement fund and is a pooled participant of California Public



Employees' Retirement System (CalPERS) which follow policies established by its governing board.

### ***Internal Controls***

The District's financial reporting system and business processes have been designed with an emphasis on the importance of strong but reasonable internal financial controls, including the proper recording of revenues and expenditures and maintenance of budgetary control for the allocation of available resources. Existing internal controls are monitored and changes are implemented as needed as the District grows in size and complexity. These controls are designed to provide reasonable, but not absolute, assurance that assets are safeguarded against waste, fraud, and non-authorized use and the District's financial records can be relied upon to produce financial statements free of any material misstatements and in accordance with GAAP. The concept of reasonable assurance recognizes that the cost of maintaining the system of internal controls should not exceed benefits likely to be derived, and that the evaluation of costs and benefits requires estimates and judgements by management. We believe that the District's internal accounting controls achieve that goal.

### ***Certificate of Achievement***

The Government Finance Officers Association of the United States and Canada awarded a Certificate of Achievement for Excellence in Financial Reporting to SMART for its Comprehensive Annual Financial Report (CAFR) for the fiscal year ended June 30, 2016. This was the third consecutive year that SMART has achieved this prestigious award. In order to be awarded a Certificate of Achievement, a government must publish an easily readable and efficiently organized CAFR. The CAFR must satisfy both GAAP and applicable legal requirements. A Certificate of Achievement is valid for a period of one year only. We believe that our current comprehensive annual financial report continues to meet the Certificate of Achievement Program's requirements, and are submitting it to the GFOA to determine its eligibility for another certificate.

## **CONCLUSION**

The financial statements presented here show the magnitude of the public assets that have resulted from the voters' approval of the SMART sales tax measure in 2008. Measure Q revenues have made possible not only the construction of a world-class transit system, but also the ongoing operation and maintenance of that system in the future. With continued leadership from the Board and ongoing vigilance on maintaining necessary reserves and financial transparency, SMART's current and future operations will remain on solid footing.

## **ACKNOWLEDGEMENTS**

The preparation of this report was made possible by the combined efforts of the SMART finance staff and we would like to thank them for their hard work and dedication. We would also like to thank Maze and Associates for their contributions. In addition, we would like to express our appreciation for the continued support and commitment of the Board of Directors for their interest and support in planning and conducting the District's financial operations.



Erin McGrath  
Chief Financial Officer



Farhad Mansourian  
General Manager



Government Finance Officers Association

**Certificate of  
Achievement  
for Excellence  
in Financial  
Reporting**

Presented to

**Sonoma-Marin Area  
Rail Transit District, California**

For its Comprehensive Annual  
Financial Report  
for the Fiscal Year Ended

**June 30, 2016**

Executive Director/CEO

# **Sonoma-Marin Area Rail Transit District**

## **Fiscal Year 16-17 Principal Officials**

Debora Fudge, Chair  
*Sonoma County Mayors and Councilmembers  
Association*

Kathrin Sears, Vice Chair  
*Marin County Board of Supervisors*

Judy Arnold  
*Marin County Board of Supervisors*

Barbara Pahre  
*Golden Gate Bridge, Highway and  
Transportation District*

Jim Eddie  
*Golden Gate Bridge, Highway and  
Transportation District*

Shirlee Zane  
*Sonoma County Board of Supervisors*

Eric Lucan  
*Transportation Authority of Marin*

Jake Mackenzie  
*Sonoma County Mayors and Councilmembers  
Association*

Dan Hillmer  
*Marin County Council of Mayors and  
Councilmembers*

Gary Phillips  
*Transportation Authority of Marin*

David Rabbitt  
*Sonoma County Board of Supervisors*

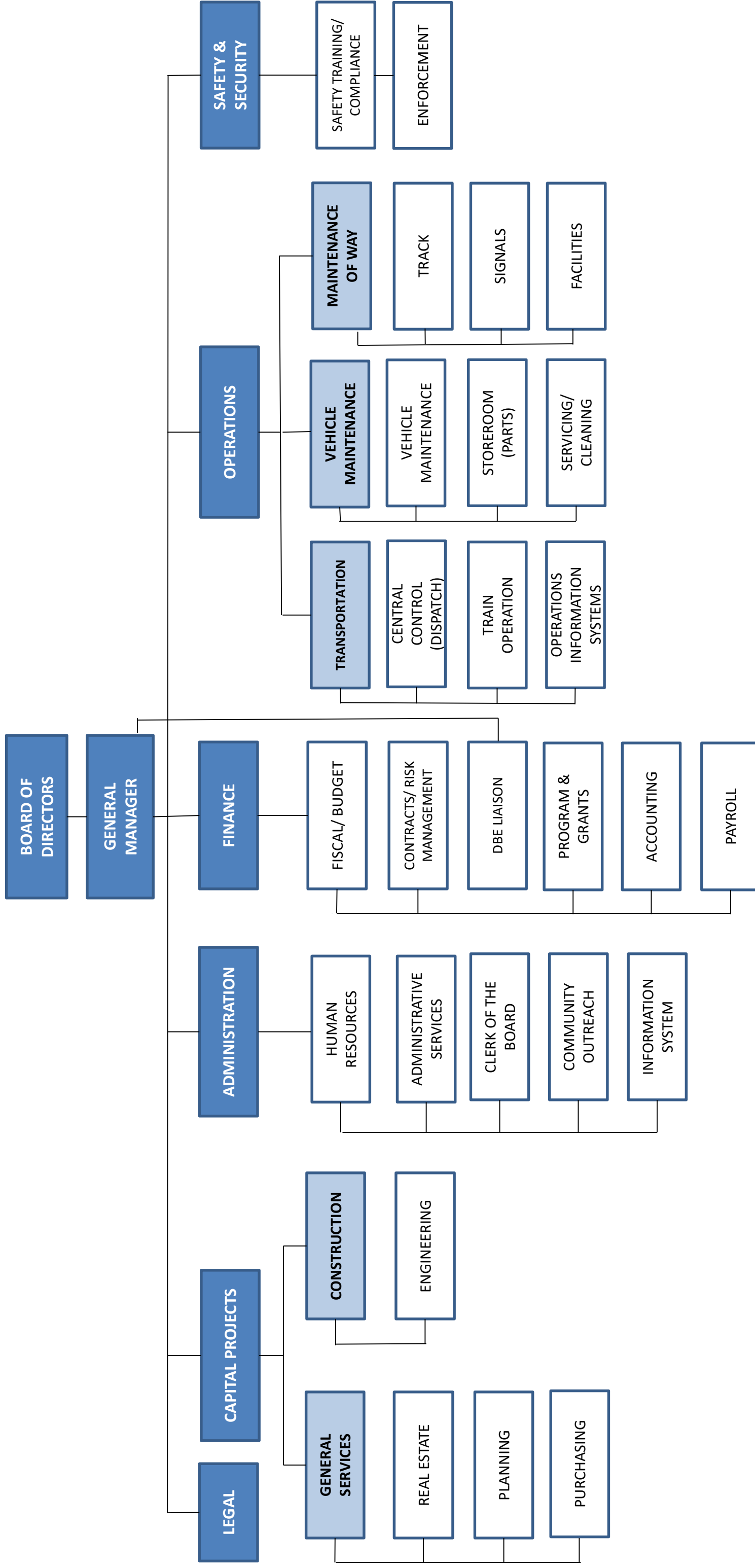
Carol Russell  
*Sonoma County Mayors and Councilmembers  
Association*

Farhad Mansourian  
*General Manager*

Erin McGrath  
*Chief Financial Officer*

# SONOMA-MARIN AREA RAIL TRANSIT DISTRICT

## Organization Chart





SMART PASSENGER RAIL & MULTIUSE PATH  
Project Length: 70 Miles

- SMART Stations
- SMART Rail Phase I
- SMART Rail Phase II
- SMART Owned Railroad Right-of-Way
- Urban Areas



# FINANCIAL SECTION

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## INDEPENDENT AUDITOR'S REPORT

To the Board of Directors of the  
Sonoma-Marín Area Rail Transit District  
Petaluma, California

### *Report on Financial Statements*

We have audited the accompanying financial statements of business-type activities of the Sonoma-Marín Area Rail Transit District (District) as of and for the year ended June 30, 2017, and the related notes to the financial statements, which collectively comprise the District's basic financial statements as listed in the Table of Contents.

### *Management's Responsibility for the Financial Statements*

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of the financial statements that are free from material misstatement, whether due to fraud or error.

### *Auditor's Responsibility*

Our responsibility is to express opinions on these financial statements based on our audit. We conducted our audit in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the District's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

## ***Opinions***

In our opinion, the financial statements referred to above present fairly, in all material respects, the respective financial position of the business-type activities of the District as of June 30, 2017, and the respective changes in financial position and, cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America.

## ***Other Matters***

### *Required Supplementary Information*

Accounting principles generally accepted in the United States of America require that Management's Discussion and Analysis and other Required Supplementary Information listed in the Table of Contents be presented to supplement the basic financial statements. Such information, although not a part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

### *Other Information*

Our audit was conducted for the purpose of forming opinions on the financial statements that collectively comprise the District's basic financial statements. The Introductory Section and Statistical Section as listed in the Table of Contents are presented for purposes of additional analysis and are not required parts of the basic financial statements.

The Introductory and Statistical Sections have not been subjected to the auditing procedures applied in the audit of the basic financial statements and, accordingly, we do not express an opinion or provide any assurance on them.

### ***Other Reporting Required by Government Auditing Standards***

In accordance with *Government Auditing Standards*, we have also issued our report dated November 27, 2017, on our consideration of the District's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the District's internal control over financial reporting and compliance.

*Maze + Associates*

Pleasant Hill, California  
November 27, 2017

**Sonoma-Marin Area Rail Transit District**  
Management's Discussion and Analysis (Unaudited)  
For the Year Ended June 30, 2017

As management of the Sonoma-Marin Area Rail Transit District (SMART or the District), we offer readers of SMART's financial statements this narrative overview and analysis of the financial activities of SMART for the year ended June 30, 2017. We encourage readers to combine the information presented here with SMART's basic financial statements and the accompanying notes to the basic financial statements.

**Fiscal Year 2017 Financial Highlights**

- SMART's financial activity for the year ended June 30, 2017 involves some continued work related to completion of the SMART Phase 1 capital project and growing operational expenses related to the startup of rail service at the end of the fiscal year.
- Assets of SMART exceeded its liabilities at the close of the year ended June 30, 2017 by \$409,981,844 (net position). Of this amount, \$56,892,973 is unrestricted.
- SMART's net position increased \$23,805,529 during the year ended June 30, 2017, due to an increased investment into capital assets, primarily crossings, stations and track improvements under construction.

**Overview of the Financial Statements**

This discussion and analysis is intended to serve as an introduction to SMART's basic financial statements which are comprised of financial statements and the notes to the basic financial statements. SMART provides its financial information utilizing enterprise fund reporting. This type of fund reporting is used for funds whose activities are financed with bonds secured solely by a pledge of net revenues from fees or charges of the activity and for which fees are designed to recover costs, as a matter of policy. These requirements apply to SMART and, furthermore, enterprise fund accounting is employed by most government transit districts.

**Basic Financial Statements**

The financial statements are designed to provide readers with a broad overview of SMART's finances, in a manner similar to a private-sector business.

The statement of net position presents information on all of SMART's assets, deferred outflows of resources, liabilities and deferred inflow of resources, with the difference between the four reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of whether the financial position of SMART is improving or deteriorating.

The statement of revenues, expenses, and changes in net position presents information showing how SMART's net position changed during the fiscal year. All changes in net position are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in this statement for some items that will only result in cash flows in future fiscal periods (e.g., uncollected rental revenue and earned but unused vacation leave).

**Notes to the Basic Financial Statements**

The notes to the basic financial statements provide additional information that is essential to a full understanding of the data provided in the financial statements. The notes can be found on pages 11-28 of this report.

**Sonoma-Marin Area Rail Transit District**  
Management's Discussion and Analysis (Unaudited)  
For the Year Ended June 30, 2017

**Analysis of the Financial Statements**

The financial statements provide both short-term and long-term information about the District's overall financial condition. This analysis addresses the financial statements of the District as a whole. As noted earlier, net position may serve over time as a useful indicator of a government's financial position. SMART's net position was \$409,981,844 on June 30, 2017.

The largest portion of SMART's net position (86%) reflects its investment in capital assets (e.g., land, tracks and crossing equipment, bridges and tunnels). SMART uses these capital assets to provide passenger rail services to its customers and a multiuse pathway for the general public; consequently, these assets are not available for future spending.

**Statement of Net Position**

	<u>2017</u>	<u>2016</u>	<u>2017 - 2016</u> <u>Change</u>
Current and other assets	\$ 96,174,008	\$ 111,208,435	\$ (15,034,427)
Capital assets	<u>511,739,621</u>	<u>476,586,202</u>	<u>35,153,419</u>
Total assets	<u>607,913,629</u>	<u>587,794,637</u>	<u>20,118,992</u>
Deferred outflows of resources	<u>2,215,332</u>	<u>1,216,475</u>	<u>998,857</u>
Current liabilities	28,948,683	23,174,900	5,773,783
Long-term liabilities	<u>171,000,309</u>	<u>179,251,010</u>	<u>(8,250,701)</u>
Total liabilities	<u>199,948,992</u>	<u>202,425,910</u>	<u>(2,476,918)</u>
Deferred inflows of resources	<u>198,125</u>	<u>408,887</u>	<u>(210,762)</u>
Net position:			
Net investment in capital assets	353,088,871	309,724,259	43,364,612
Unrestricted	<u>56,892,973</u>	<u>76,452,056</u>	<u>(19,559,083)</u>
<b>Total net position</b>	<u>\$ 409,981,844</u>	<u>\$ 386,176,315</u>	<u>\$ 23,805,529</u>

SMART's net position at the end of fiscal year 2017 increased by \$23,805,529 from the prior fiscal year. This increase is primarily the result of SMART continuing to invest its revenues and grants into capital assets, primarily crossings, train systems, stations, railcars, and multi-use pathway. Current and other assets at June 30, 2017, decreased by \$15,034,427 from \$111,208,435 on June 30, 2016 to \$96,174,008 on June 30, 2017. The decrease was primarily due to drawdown of cash to pay capital project expenditures. Current liabilities at June 30, 2017, increased by \$5,773,783 from \$23,174,900 on June 30, 2016 to \$ 28,948,683 on June 30, 2017, which was primarily due to increased payables at year-end related to SMART's capital asset activity.

**Sonoma-Marin Area Rail Transit District**  
Management's Discussion and Analysis (Unaudited)  
For the Year Ended June 30, 2017

**Statement of Revenues, Expenses and Changes in Net Position**

	<u>2017</u>	<u>2016</u>	<u>2017 - 2016</u> <u>Change</u>
Operating Revenues:			
Charges for services	\$ 588,402	\$ 529,191	\$ 59,211
Total operating revenues	588,402	529,191	59,211
Operating Expenses:			
Public transportation - rail/pathway development:			
Salaries and employee benefits	13,507,443	8,582,645	4,924,798
Capitalized employee costs	(896,569)	(845,752)	(50,817)
Services and supplies	7,498,986	5,998,630	1,500,356
Depreciation	4,716,779	4,610,295	106,484
Other charges	212	7,541	(7,329)
Total operating expenses	<u>24,826,851</u>	<u>18,353,359</u>	<u>6,473,493</u>
Operating loss	(24,238,449)	(17,824,168)	(6,414,282)
Nonoperating Revenues (Less Expenses):			
Sales/Use taxes	36,061,895	34,776,012	1,285,883
Investment earnings	366,748	585,178	(218,430)
Other revenues	438,639	2,264,334	(1,825,695)
Capital expenses passed through to other agencies	(62,636)	(295,894)	233,258
Interest and related fees	(1,164,558)	(805,558)	(359,000)
Total Nonoperating Revenues (Net):	<u>35,640,088</u>	<u>36,524,072</u>	<u>(883,984)</u>
Capital grants and contributions	<u>12,403,890</u>	<u>23,766,059</u>	<u>(11,362,169)</u>
Change in net position	23,805,529	42,465,963	(18,660,434)
Net position - beginning of the year	<u>386,176,315</u>	<u>343,710,352</u>	<u>42,465,963</u>
<b>Net position - end of the year</b>	<u>\$ 409,981,844</u>	<u>\$ 386,176,316</u>	<u>\$ 23,805,529</u>

**Fiscal Year 2017 Revenues**

- SMART revenues consist of operating revenues of \$588,402 and non-operating revenues less expenses of \$35,640,088 -- the majority of which is sales tax receipts. Sales tax, SMART's single largest ongoing source of revenue, continues to grow at 3.7% over the previous year. This is consistent with SMART's long term projections in its strategic planning processes.
- Capital grants and contributions of \$12,403,890 are \$11,362,169 lower than the year ended June 30, 2016. This is the result of the completion of a number of grant-funded activities related to the Phase 1 construction project.

**Sonoma-Marin Area Rail Transit District**  
Management's Discussion and Analysis (Unaudited)  
For the Year Ended June 30, 2017

**Fiscal Year 2017 Expenses**

- SMART had operating expenses of \$24,826,851, tied to salaries, benefits, other services and supplies and depreciation.
- Salaries and benefits increased significantly over the year ended June 30, 2016, by \$4,924,798, due to the hiring of more operating staff.
- Services and supplies increased over the year ended June 30, 2016 by \$1,500,356, primarily due to increased services related to operations start up activities.
- Capital expenses passed through to other agencies decreased over the year ended June 30, 2016 by \$233,258 since SMART performed less work on behalf of other jurisdictions.
- Interest and related fees decreased over the year ended June 30, 2016 by \$359,000 primarily due to bond interest expense net of capitalized amounts.

**Capital Assets and Debt**

**Capital Assets**

SMART's capital assets, as of June 30, 2017 are \$511,739,621 (net of accumulated depreciation) which is an increase of \$35,153,420 over June 30, 2016. This increased investment in capital assets includes land, construction in progress, infrastructure (tracks/rails, crossings, bridges, fencing, tunnels, road crossings and pathway improvements), buildings and improvements, and equipment. SMART also accepted a \$1,116,726 donated asset, the Hearn to Joe Rodota Trail built by Sonoma County, as part of fiscal year 2017.

**Capital Assets**

	<b>2017</b>	<b>2016</b>	<b>2017 - 2016 Change</b>
Land	\$ 41,423,299	\$ 40,981,773	\$ 441,526
Intangible Assets (Non-Amortizable)	18,770	18,770	-
Infrastructure	75,538,495	90,643,875	(15,105,380)
Buildings & improvements	4,430,137	4,430,137	-
Construction in progress	417,553,009	364,083,697	53,469,312
Equipment	2,316,715	1,251,975	1,064,740
Accumulated depreciation	<u>(29,540,804)</u>	<u>(24,824,025)</u>	<u>(4,716,779)</u>
Total capital assets, net of depreciation	<u>\$ 511,739,621</u>	<u>\$ 476,586,201</u>	<u>\$ 35,153,420</u>

Additional information on SMART's capital assets can be found in Note 3 of the notes to the basic financial statements.

**Sonoma-Marín Area Rail Transit District**  
Management's Discussion and Analysis (Unaudited)  
For the Year Ended June 30, 2017

**Debt**

SMART had \$175,819,899 in bonds outstanding and unamortized bond premium at June 30, 2017 compared to \$183,318,018 on June 30, 2016. Additional information on SMART's long-term debt can be found in Note 4.

**Economic and Other Factors**

**Economy**

The completion of SMART's capital projects and ongoing operations rely directly on the strength of its designated Measure Q sales and use tax receipts. The strength of this revenue source is dependent on the economic health of the two counties of the SMART District, particularly employment rates and job growth. As discussed in the Introductory Section in more detail, the economy of the District grew during the fiscal year and exhibited healthy trends in employment and other key factors. While the District anticipates continued economic growth in the long term, we are monitoring the impacts of the wildfires in Santa Rosa that occurred in October of 2017 subsequent to the close of this year. There are likely to be some impacts in Fiscal Year 2017-18 sales tax as result.

**Other Factors**

SMART continues to hold multi-year contracts with several independent contractors for for final Phase 1 construction expenses. All but one of those contracts is anticipated to conclude in Fiscal Year 2017-18. SMART's contract related to the manufacturing of diesel multiple unit rail vehicles was amended in Fiscal Year 2016-17 to exercise additional car options valued at \$11 million to be delivered in late 2018 with a warranty period through 2020. At June 30, 2017, SMART's total outstanding commitments under these and other construction-related contracts were approximately \$43.2 million.

**Request for Additional Information**

This financial report is designed to provide a general overview of SMART's finances. Questions concerning any of the information provided in this report or requests for additional financial information should be addressed to the Sonoma-Marín Area Rail Transit District, Chief Financial Officer, 5401 Old Redwood Highway, Suite 200, Petaluma, CA 94954.

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**STATEMENT OF NET POSITION**  
**JUNE 30, 2017**

ASSETS

Current Assets

Cash and cash equivalents (Note 2)	\$52,194,529
Restricted cash, cash equivalents, and investments with trustee (Note 2)	21,819,458
Due from other governments	6,061,281
Other receivables	6,399,958
Deposits with others	8,658,458
Prepaid expenses	<u>796,588</u>
Total current assets	<u>95,930,272</u>

Noncurrent Assets

Capital assets (Note 3):	
Non-depreciable:	
Land	41,423,299
Construction in progress	417,553,009
Intangible assets	18,770
Depreciable (net of accumulated depreciation):	
Infrastructure	48,838,835
Buildings and improvements	2,473,786
Equipment	<u>1,431,922</u>
Total capital assets, net	<u>511,739,621</u>
Other receivables - long term	<u>243,736</u>
Total noncurrent assets	<u>511,983,357</u>
Total Assets	<u>607,913,629</u>

DEFERRED OUTFLOWS OF RESOURCES

Deferred outflows of resources related to pensions (Note 5)	<u>2,215,332</u>
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LIABILITIES

Current Liabilities

Accounts payable and other current liabilities	18,903,800
Unearned revenue	426,526
Interest payable	2,669,700
Compensated absences - due within one year	753,657
Long-term debt - due within one year (Note 4)	<u>6,195,000</u>
Total current liabilities	<u>28,948,683</u>

Noncurrent Liabilities

Compensated absences	42,158
Net post-employment benefits obligation	591,106
Net pension liability (Note 5)	742,146
Long-term debt (Note 4)	<u>169,624,899</u>
Total noncurrent liabilities	<u>171,000,309</u>
Total Liabilities	<u>199,948,992</u>

DEFERRED INFLOWS OF RESOURCES

Deferred inflows of resources related to pensions (Note 5)	<u>198,125</u>
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NET POSITION

Net investment in capital assets	353,088,871
Unrestricted	<u>56,892,973</u>
Total Net Position	<u>\$409,981,844</u>

See accompanying notes to basic financial statements



**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**STATEMENT OF REVENUES, EXPENSES AND CHANGES IN NET POSITION**  
**FOR THE YEAR ENDED JUNE 30, 2017**

**OPERATING REVENUES**

Charges for services	\$588,402
Total operating revenues	588,402

**OPERATING EXPENSES**

Public transportation - rail/pathway development:	
Salaries and employee benefits	13,507,443
Capitalized employee costs	(896,569)
Services and supplies	7,498,986
Depreciation (Note 3)	4,716,779
Other Charges	212
Total program operating expenses	24,826,851
Operating loss	(24,238,449)

**NON-OPERATING REVENUES (EXPENSES)**

Sales/Use taxes	36,061,895
Investment earnings	366,748
Miscellaneous revenue	438,639
Capital expense passed through to other agencies	(62,636)
Interest expense	(1,164,558)
Total non-operating revenues	35,640,088
Income before capital grants and contributions	11,401,639

**CAPITAL GRANTS AND CONTRIBUTIONS**

State of California	458,549
Metropolitan Transportation Commission	5,007,846
Sonoma County Transportation Authority- Measure M	33,440
Federal Highway Administration	1,637,804
Federal Transit Administration	1,112,627
Other governmental agencies	3,036,898
Donated asset	1,116,726
Total capital grants and contributions	12,403,890
Change in net position	23,805,529

**NET POSITION**

Beginning of Year	386,176,315
End of Year	\$409,981,844

See accompanying notes to basic financial statements

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**STATEMENT OF CASH FLOWS**  
**FOR THE YEAR ENDED JUNE 30, 2017**

<b>CASH FLOWS FROM OPERATING ACTIVITIES</b>	
Receipts from tenants	\$434,800
Receipts from others	153,602
Payments to suppliers for goods and services	(3,553,955)
Payments to employees for services	(12,507,243)
Payments to employee retirement system	(899,913)
	<u>(16,372,709)</u>
<b>CASH FLOWS FROM INVESTING ACTIVITIES</b>	
Investment income received	366,748
	<u>366,748</u>
<b>CASH FLOWS FROM NONCAPITAL FINANCING ACTIVITIES</b>	
Sales tax received	35,657,544
	<u>35,657,544</u>
<b>CASH FLOWS FROM CAPITAL AND RELATED FINANCING ACTIVITIES</b>	
Acquisition of capital assets	(33,029,953)
Labor costs related to capital projects	(896,569)
Capital grants and contributions received restricted for capital purposes	10,220,804
Cash paid on projects on behalf of other governments	(62,636)
Cash receipts for third party infrastructure	439,839
Principal payments on long-term debt	(5,325,000)
Interest paid on capital debt	(8,275,350)
	<u>(36,928,865)</u>
Net cash provided (used) by capital and related financing activities	<u>(36,928,865)</u>
<b>NET CHANGE IN CASH AND CASH EQUIVALENTS</b>	<b>(17,277,282)</b>
<b>CASH AND INVESTMENTS AT BEGINNING OF YEAR</b>	<b>91,291,269</b>
<b>CASH AND INVESTMENTS AT END OF YEAR</b>	<b><u>\$74,013,987</u></b>
<b>RECONCILIATION TO STATEMENT OF NET POSITION</b>	
Cash and Cash Equivalents	\$52,194,529
Restricted cash, cash equivalents, and investments with trustee	21,819,458
	<u>\$74,013,987</u>
<b>RECONCILIATION OF OPERATING LOSS TO NET CASH PROVIDED (USED) BY OPERATING ACTIVITIES:</b>	
Operating loss	(\$24,238,449)
Adjustments to reconcile operating loss to net cash provided by operating activities:	
Depreciation	4,716,779
Changes in operating assets and liabilities:	
Prepaid expenses	(375,718)
Accounts payable and other accrued liabilities	4,320,961
Compensated absences	103,631
Net post-employment benefits obligation	152,712
Net pension liability and related deferred outflow/inflow of resources	(1,052,625)
	<u>(16,372,709)</u>
Net cash provided (used) by operating activities	<u>(16,372,709)</u>
<b>NONCASH CAPITAL AND RELATED FINANCING ACTIVITIES</b>	
Amortization of premiums	\$2,173,119
Capitalized interest	4,848,923
Change in accounts payable related to acquisition of capital assets	(374,453)
Donated asset	1,116,726

See accompanying notes to basic financial statements

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For The Year Ended June 30, 2017**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES**

**A. General**

The Sonoma-Marín Area Rail Transit District (SMART or the District) was formed in January 2003 by provisions of the Sonoma-Marín Area Rail Transit District Act, as successor to the Sonoma-Marín Area Rail Transit Commission and the Northwestern Pacific Railroad Authority in the California Counties of Sonoma and Marin. Its purpose, as defined by the State, is to provide for a unified, comprehensive institutional structure for the ownership and governance of a passenger rail system within the Counties of Sonoma and Marin that shall operate in concert with existing freight service that operates upon the same rail line and serves the Counties of Humboldt, Marin, Mendocino, Napa and Sonoma. The District also owns and is constructing additional portions of a multiuse non-motorized pathway within its right-of-way.

SMART is governed by a 12-member Board of Directors consisting of two supervisors from the counties of Marin and Sonoma, two members from the Golden Gate Bridge, Highway and Transportation District, and six members representing jurisdictions within the SMART District.

**B. Fund Accounting**

SMART uses a proprietary (enterprise) fund to account for its activities. An enterprise fund may be used to report any activity for which a fee is charged to external users for goods or services. Enterprise funds are required for any activity whose principal external revenue sources meet any of the following criteria: (1) issued debt is backed solely by fees and charges, (2) the cost of providing services for any activity (including capital costs such as depreciation or debt service) must be legally recovered through fees or charges, or (3) if the government's policy is to establish activity fees or charges designed to recover the cost of providing services.

**C. Basis of Accounting**

The District's financial statements are reported using the *economic resources measurement focus* and the *accrual basis of accounting*. All assets and liabilities associated with the operation of the District are included on the statement of net position. Revenues are recorded when earned and expenses are recorded when a liability is incurred, regardless of the timing of related cash flows. Sales taxes are recorded when earned and reported as non-operating revenue. Grants and similar items are recognized as revenue as soon as all eligibility requirements imposed by the provider have been met.

Proprietary funds distinguish operating from nonoperating revenues and expenses. Operating revenues and expenses generally result from providing services and producing and delivering goods in connection with a proprietary fund's principal ongoing operations. The principal operating revenues of the District are charges for services. Operating expenses for the District include expenses relating to the operating and maintaining passenger railway as well as administrative expenses and depreciation on capital assets. All revenues and expenses not meeting this definition are reported as nonoperating revenues and expenses.

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT  
 NOTES TO BASIC FINANCIAL STATEMENTS  
 For The Year Ended June 30, 2017**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

***D. Cash Equivalents***

The District considers highly liquid investments with a maturity of three months or less when purchased to be cash equivalents. The District’s cash and investments in the Sonoma County Treasury Pool (Treasury Pool) are, in substance, demand deposits and are considered cash equivalents.

***E. Investments***

SMART measures its investments at fair value and categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. Fair value is a market-based measurement, using observable market transactions or available market information.

***F. Restricted Cash and Investments with Trustee***

Assets whose use is restricted to specific purposes by bond indenture or otherwise are segregated on the statement of net position. These assets are primarily restricted for direct project-related expenses and debt service purposes. Bond interest and redemption represent funds accumulated for debt service payments due in the next twelve months and reserve funds set aside to make up potential future deficiencies. A bond trustee holds these funds.

***G. Receivables***

Receivables consist of amounts owed to SMART by other governmental agencies and the public. Amounts due from other governments are considered fully collectible. Accounts receivable from the public include reimbursements from other entities for services provided or for use of SMART owned assets. An allowance for doubtful accounts receivable is established when, based upon a review of outstanding accounts and the failure of all collection efforts, management determines that collection may not occur.

***H. Compensated Absences***

It is SMART’s policy to permit employees to accumulate earned but unused vacation and sick pay benefits. All vacation pay reported in the basic financial statements is accrued when earned. Twenty-five percent of sick leave is payable on termination and is accrued as it is earned.

Employee liabilities as of June 30, 2017 are as follows:

Beginning Balance	\$692,184
Additions	857,288
Payments	<u>753,657</u>
Ending Balance	<u><u>\$795,815</u></u>
Current Portion	<u><u>\$753,657</u></u>

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For The Year Ended June 30, 2017**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

***I. Risk Management***

SMART is exposed to various risks of loss related to torts; theft of, damage to, and destruction of assets; errors and omissions; and natural disasters for which SMART carries commercial insurance, including, but not limited to, comprehensive railroad liability and other relevant liability policies, automobile, employment and workers compensation policies. In addition, SMART has policies and procedures that ensure appropriate insurance coverage and risk procedures for third-party service providers doing work on behalf of the agency. SMART did not settle any claims that exceeded SMART's insurance coverage during the past three years, nor did it reduce its insurance coverage from the prior year.

***J. Use of Estimates***

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenditures during the reporting period. Actual results could differ from those estimates.

***K. Deferred Inflow/Outflow of Resources***

Deferred outflows and inflows resources related to pensions are certain changes in total pension liabilities and fiduciary net position that are to be recognized in future pension expense. Excluding deferred pension contributions, the remaining pension-related deferred outflows and inflows of resources are amortized over five years for the difference between projected and actual earnings and the expected average remaining service lifetime (approximately four years) for all other items.

***L. Net Position***

Net Position is classified into two components: 1) net investment in capital assets and 2) unrestricted. These classifications are defined as follows:

- *Net investment in capital assets* – This component of net position consists of capital assets, net of accumulated depreciation and is reduced by outstanding debt related to financing the acquisition of capital assets. Deferred outflows of resources and deferred inflows of resources attributable to the acquisition, construction, or improvement of the capital assets or related debt are included in this component of net position.
- *Unrestricted* – This component of net position consists of resources that do not meet the definitions of “restricted” or “net investment in capital assets.”

SMART applies restricted resources first when expenses are incurred for purposes for which both restricted and unrestricted resources are available.

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
For The Year Ended June 30, 2017**

**NOTE 1 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)**

**M. Fair Value Measurements**

Fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. The District categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The fair value hierarchy categorizes the inputs to valuation techniques used to measure fair value into three levels based on the extent to which inputs used in measuring fair value are observable in the market.

Level 1 inputs are quoted prices (unadjusted) in active markets for identical assets or liabilities.

Level 2 inputs are inputs – other than quoted prices included within level 1 – that are observable for an asset or liability, either directly or indirectly.

Level 3 inputs are unobservable inputs for an asset or liability.

If the fair value of an asset or liability is measured using inputs from more than one level of the fair value hierarchy, the measurement is considered to be based on the lowest priority level input that is significant to the entire measurement.

**NOTE 2 - CASH AND INVESTMENTS**

Cash, cash equivalents, and investments are carried at fair value and are categorized as follows at June 30, 2017:

	Available for Operations	Held by Trustee	Total
Cash equivalent:			
Sonoma County Treasury Pool	\$38,609,961	\$21,819,458	\$60,429,419
Deposits	13,584,568		13,584,568
Total Cash and Investments	\$52,194,529	\$21,819,458	\$74,013,987

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
For The Year Ended June 30, 2017**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

**A. Investments Authorized by the District’s Investment Policy**

SMART’s pooled cash and investments in the Treasury Pool are invested pursuant to investment policy guidelines established by the Sonoma County Treasurer and approved by the Sonoma County Board of Supervisors. The objectives of the policy are, in order of priority: safety of capital, liquidity, and yield. The policy addresses the soundness of financial institutions in which Sonoma County will deposit funds, types of investment instruments as permitted by the California Government Code 53601, and the percentage of the portfolio that may be invested in certain instruments with longer terms to maturity.

A copy of the Sonoma County investment policy is available upon request from the Sonoma County Auditor-Controller-Treasurer-Tax-Collector’s Office at 585 Fiscal Drive, Room 100, Santa Rosa, California, 95403.

**B. Investments Authorized by Debt Agreements**

The District must maintain required amounts of cash and investments with fiscal agents under the terms of certain debt issues. These funds are unexpended bond proceeds. The California Government Code requires these funds to be invested in accordance with SMART’s Policy, bond indentures or State statute. The table below identifies the investment types that are authorized for investments held by fiscal agents. The table also identifies certain provisions of these debt agreements:

Authorized Investment Type	Maximum Maturity	Minimum Credit Quality	Maximum Percentage of Portfolio	Maximum Investment In One Issuer
Certificates of Deposit	360 days	A-1/ P-1	None	None
Bankers Acceptances	360 days	A-1/ P-1	None	None
Commercial Paper	270 days	A-1	None	None
Money Market Mutual Funds	N/A	AAAm	None	None
Repurchase Agreements	N/A	N/A	None	None
Reverse Repurchase Agreements	N/A	N/A	None	None
Municipal Obligations	N/A	N/A	None	None
General Obligations of States	N/A	A 2/A	None	None
Local Agency Investment Fund (LAIF)	N/A	N/A	None	None
Shares in a common law trust	N/A	N/A	None	None
County Pooled Investment	N/A	N/A	None	None

**C. Interest Rate Risk**

Interest rate risk is the risk that changes in market interest rates may adversely affect the fair value of an investment. Generally, the longer the maturity of an investment, the greater the sensitivity of its fair value to changes in market interest rates. As a means of limiting its exposure to fair value losses arising from rising interest rates, one of the ways that the Treasury Pool manages its exposure is by purchasing a combination of shorter term and longer term investments, and by timing cash flows from maturities so that a portion of the portfolio is maturing or coming close to maturing evenly over time as necessary to provide the liquidity needed for operations.

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For The Year Ended June 30, 2017**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

***D. Credit Risk***

Generally, credit risk is the risk that an issuer of an investment will not fulfill its obligation to the holder of the investment. This is measured by the assignment of a rating by a nationally recognized statistical rating organization. The Treasury Pool does not have a rating provided by a nationally recognized statistical rating organization.

***E. Custodial Credit Risk***

Custodial credit risk for deposits is the risk that, in the event of the failure of a depository financial institution, a government will not be able to recover its deposits or will not be able to recover collateral securities that are in the possession of an outside party. The custodial credit risk for investments is the risk that, in the event of the failure of the counterparty to a transaction, a government will not be able to recover the value of its investment or collateral securities that are in the possession of another party. The California Government Code and the Treasury Pool's investment policy do not contain legal or policy requirements that would limit the exposure to custodial credit risk for deposits or investments, other than the following provision for deposits and securities lending transactions:

- The California Government Code requires that a financial institution secure deposits made by state or local governmental units by pledging securities in an undivided collateral pool held by depository regulated under state law. The fair value of the pledged securities in the collateral pool must equal at least 110% of the total amount deposited by the public agencies. California law also allows financial institutions to secure SMART deposits by pledging first trust deed mortgage notes having a value of 150% of the secured public deposits. SMART's cash deposits at the Bank of Marin are secured by at least 110% government issued securities.
- The California Government Code limits the total of all securities lending transactions to 20% of the fair value of the investment portfolio.

With respect to investments, custodial credit risk generally applies only to direct investments in marketable securities. Custodial credit risk does not apply to a local government's indirect investment in securities through the use of mutual funds or government investment pools (such as the Treasury Pool).

***F. Concentration of Credit Risk***

SMART's Investment Policy contains no limitations on the amount that can be invested in any one issuer beyond that stipulated by the California Government Code. SMART was invested in the Treasury Pool and the Bank of Marin at June 30, 2017. For a listing of investments in any one issuer (other than U.S. Treasury securities, mutual funds, or external investment pools) that represent 5% or more of total Treasury Pool, refer to the 2017 Sonoma County Comprehensive Annual Financial Report.



**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For The Year Ended June 30, 2017**

**NOTE 2 - CASH AND INVESTMENTS (Continued)**

**G. Fair Value Hierarchy**

The District categorizes its fair value measurements within the fair value hierarchy established by generally accepted accounting principles. The hierarchy is based on the valuation inputs used to measure fair value of the assets. Level 1 inputs are quoted prices in an active market for identical assets; Level 2 inputs are significant other observable inputs; and Level 3 inputs are significant unobservable inputs.

The District only invests in the Sonoma County Treasury Pool which is exempt from the fair value hierarchy.

**NOTE 3 - CAPITAL ASSETS**

Capital assets are recorded at historical cost or at estimated historical cost if actual historical cost is not available. Donated capital assets are recorded at their acquisition value at the date of donation. Capital assets include land, construction in progress, infrastructure (tracks & rails, switches, fencing, tunnels, bridges, and road crossings), buildings and improvements, and equipment. It is SMART's policy to capitalize qualifying machinery and equipment with an initial cost of more than \$5,000, land and buildings with an initial cost of more than \$25,000, infrastructure and intangible assets with an initial cost of more than \$100,000, and an estimated useful life in excess of one year.

Infrastructure and buildings and improvements are being depreciated using the straight-line method over their estimated useful lives of 20 to 99 years. Equipment is depreciated using the straight-line method over their estimated useful lives of 5 years. Computer equipment, which on the financial statements is included in equipment, is being depreciated using the straight-line method over 5 years based on commonly used governmental computer technology standards.

Maintenance and repairs are charged to operations when incurred. Betterments and major improvements which significantly increase values, change capacities or extend useful lives are capitalized.

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For The Year Ended June 30, 2017**

**NOTE 3 - CAPITAL ASSETS (Continued)**

Capital assets comprised the following at June 30, 2017:

	Balance June 30, 2016	Additions	Transfers/ Adjustment	Balance June 30, 2017
Capital assets not being depreciated:				
Land	\$40,981,773	\$441,526		\$41,423,299
Intangible assets	18,770			18,770
Construction in progress	364,083,697	37,247,206	\$16,222,106	417,553,009
Total capital assets not being depreciated	405,084,240	37,688,732	16,222,106	458,995,078
Capital assets being depreciated:				
Infrastructure	90,643,875	1,116,726	(16,222,106)	75,538,495
Buildings and improvements	4,430,137			4,430,137
Equipment	1,251,975	1,064,740		2,316,715
Total capital assets being depreciated	96,325,987	2,181,466	(16,222,106)	82,285,347
Less accumulated depreciation for:				
Infrastructure	(22,547,820)	(4,151,840)		(26,699,660)
Buildings and improvements	(1,720,751)	(235,600)		(1,956,351)
Equipment	(555,454)	(329,339)		(884,793)
Total accumulated depreciation	(24,824,025)	(4,716,779)		(29,540,804)
Total capital assets being depreciated, net	71,501,962	(2,535,313)	(16,222,106)	52,744,543
Capital assets, net	\$476,586,202	\$35,153,419		\$511,739,621

SMART recognized \$4.7 million in depreciation expense for assets previously placed in service, and \$4.8 million of capitalized interest in connection with SMART's construction projects during fiscal year ended June 30, 2017.

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For The Year Ended June 30, 2017**

**NOTE 4 – LONG TERM DEBT**

In December 2011, the District issued \$190,145,000 in variable rate Measure Q Sales Tax Revenue Bonds Series 2011A (Initial Series 2011A Bonds). The Initial Series 2011A Bonds had an initial term of 1% until January 10, 2013. Although the Initial Series 2011A Bonds had a maturity date of March 1, 2029, they had certain provisions that allowed SMART to remarket them. In May 2012, SMART successfully remarketed the Initial Series 2011A Bonds and raised \$199,172,032 (Remarketed Series 2011A Bonds). The Remarketed Series 2011A Bonds were issued to finance the construction of the initial phase of a passenger rail system and adjacent multi-use pathway from Santa Rosa, California to San Rafael, California. The fixed rate Remarketed Series 2011A Bonds will bear interest between 3-5% and mature by March 1, 2029.

Long-term debt activity for the year ended June 30, 2017 was as follows:

	Original Issue Amount	Balance June 30, 2016	Retirements	Balance June 30, 2017	Amount due within one year
<b>Bonds Payable:</b>					
Remarketed Series 2011A					
2.00-5.00%, due 3/1/2029	\$170,725,000	\$166,185,000	\$5,325,000	\$160,860,000	\$6,195,000
Unamortized bond premium	19,371,688	<u>17,133,018</u>	<u>2,173,119</u>	<u>14,959,899</u>	
Total long-term debt, net		<u>\$183,318,018</u>	<u>\$7,498,119</u>	<u>\$175,819,899</u>	<u>\$6,195,000</u>

The total projected Measure Q Sales Tax revenue, as reported in the 2014 Measure Q Strategic Plan, is expected to approximate \$756.6 million over the 20 year life of the tax, which is sufficient to repay the estimated debt service, including interest. The Measure Q Sales Tax revenue recognized during the fiscal year ended June 30, 2017 was \$36,061,895 whereas debt service on the Measure Q bonds was \$13,600,350 for the fiscal year ended June 30, 2017.

The following table presents the District’s aggregate annual amount of principal and interest payments required to amortize the outstanding debt as of June 30, 2017:

For The Year Ending June 30	Principal	Interest
2018	\$6,195,000	\$8,009,100
2019	8,365,000	7,730,850
2020	9,435,000	7,312,600
2021	10,565,000	6,840,850
2022	11,745,000	6,315,000
2023 - 2027	78,650,000	21,476,250
2028 - 2029	<u>35,905,000</u>	<u>2,580,750</u>
	160,860,000	<u>\$60,265,400</u>
Plus: Unamortized Bond Premium	<u>14,959,899</u>	
	<u>\$175,819,899</u>	

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
For The Year Ended June 30, 2017**

**NOTE 5 – PENSION PLANS**

**A. General Information about the Pension Plans**

SMART has contracts with the California Public Employees’ Retirement System (CalPERS) for purposes of providing a defined pension benefit plan for its employees, defined by CalPERS as the “Miscellaneous Plan.” SMART currently has different pension tiers, depending on an employee’s hire date. For all employees hired before June 1, 2012, SMART is part of CalPERS cost-sharing multiple-employer plan known as the “Miscellaneous 2.0% at 55 Risk Pool” whereby the benefit obligations are pooled. There are two tiers of employee within this pool. The CalPERS reporting system does not track Tier 2, which contains three employees, separately. Therefore the liability for this tier is tracked under the Miscellaneous 2.0% at 55 Risk Pool. For employees hired on June 1, 2012, and through December 31, 2012, SMART is part of the “Miscellaneous 2% at 60 Risk Pool.” As of January 2013, all new employees were subject to California’s Public Employees’ Pension Reform Act of 2013 (PEPRA), which mandates a “Miscellaneous 2% at 62 Plan.” For each pool, an actuarial valuation is performed covering all participants, all employers contribute at the same rate, and all plan assets are available to pay plan benefits pertaining to the employees and retirees of any employer.

In December 2016, SMART approved a contract with CalPERS for the creation of a new Safety 2.7% at 57 Plan. As of June 30, 2017 CalPERS has not provided an actuarial valuation determining this plan’s net pension liability.

**Plan Descriptions** – All full-time and certain other qualifying employees of the District are eligible to participate in CalPERS, a cost-sharing multiple-employer plan (the Plan). CalPERS acts as a common investment and administrative agent for various local and state governmental agencies within the State of California. CalPERS provides retirement, disability, and death benefits based on the employee’s years of service, age and final compensation. Employees vest after five years of service. Benefit provisions and other requirements are established by State statute and by District resolution.

**Benefits Provided** – Through CalPERS, SMART provides service retirement and disability benefits, annual cost of living adjustments and death benefits to plan members, who must be public employees, and beneficiaries. Benefits are based on years of credited service, equal to one year of full time employment. Members with five years of total service are eligible to retire at age 50 with statutorily reduced benefits. The death benefit provided by SMART is the 1959 Survivor Benefit. The cost of living adjustments for the plan are applied as specified by the Public Employees’ Retirement Law.

The Plans’ provisions and benefits in effect at June 30, 2017, are summarized as follows:

	Miscellaneous			
	Tier I	Tier II	Tier III	PEPRA
Hire date	Prior to September 1, 2011	On or after September 1, 2011	On or after June 2, 2012	On or after January 1, 2013
Benefit formula	2% @ 55	2% @ 55	2% @ 60	2% @ 62
Benefit vesting schedule	5 years service	5 years service	5 years service	5 years service
Benefit payments	monthly for life	monthly for life	monthly for life	monthly for life
Retirement age	55	55	60	62
Monthly benefits, as a % of eligible compensation	1.426%-2.418%	1.426%-2.418%	1.092%-2.418%	1.000%-2.500%
Required employee contribution rates	7%*	7%	7%	6.25%
Required employer contribution rates	8.377%	8.377%	7.159%	6.555%

\*SMART pays employee share

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
For The Year Ended June 30, 2017**

**NOTE 5 – PENSION PLANS (Continued)**

**Contributions** – The Section 20814(c) of the California Public Employees’ Retirement Law requires that the employer contribution rates for all public employers be determined on an annual basis by the actuary and shall be effective on the July 1 following notice of a change in the rate. Funding contributions for the Plan are determined annually on an actuarial basis as of June 30 by CalPERS. The actuarially determined rate is the estimated amount necessary to finance the costs of benefits earned by employees during the year, with an additional amount to finance any unfunded accrued liability. The District is required to contribute the difference between the actuarially determined rate and the contribution rate of employees.

For the year ended June 30, 2017, the contributions recognized as part of pension expense for the Plans were as follows:

	<u>Miscellaneous</u>
Contributions - employer	\$699,783

**B. Pension Liabilities, Pension Expenses and Deferred Outflows/Inflows of Resources Related to Pensions**

As of June 30, 2017, the District reported net pension liabilities for its proportionate shares of the net pension liability of the Plan as follows:

	<u>Proportionate Share of Net Pension Liability</u>
Miscellaneous Plans	\$742,146

The District’s net pension liability is measured as the proportionate share of the net pension liability of the cost-sharing plan. The net pension liability of each of the Plan is measured as of June 30, 2016, and the total pension liability for each of the Plan used to calculate the net pension liability was determined by an actuarial valuation as of June 30, 2015 rolled forward to June 30, 2016 using standard update procedures. The District’s proportion of the net pension liability was actuarially determined at the valuation date.

The District’s proportionate share of the net pension liability for the Plan as of June 30, 2015 and 2016 was as follows:

Proportion - June 30, 2015	0.02133%
Proportion - June 30, 2016	0.02136%
Change - Increase (Decrease)	-0.00003%

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For The Year Ended June 30, 2017**

**NOTE 5 – PENSION PLANS (Continued)**

For the year ended June 30, 2017, the District recognized a pension benefit of \$1,052,625. At June 30, 2017, the District reported deferred outflows of resources and deferred inflows of resources related to pensions from the following sources:

	Deferred Outflows of Resources	Deferred Inflows of Resources
Pension contributions subsequent to measurement date	\$699,783	
Differences between actual and expected experience	16,081	(\$3,685)
Changes in assumptions		(152,146)
Net differences between projected and actual earnings on plan investments	791,870	
Changes in employer's proportion	401,362	
Change in proportion and differences between actual contributions and proportionate share of contributions	306,236	(42,294)
Total	\$2,215,332	(\$198,125)

At June 30, 2017, the District reported \$699,783 as deferred outflows of resources related to contributions paid subsequent to the measurement date and will be recognized as a reduction of the net pension liability in the year ended June 30, 2017. Other amounts reported as deferred outflows of resources and deferred inflows of resources related to pensions will be recognized as pension expense as follows:

Year Ended	Deferred
June 30	Outflows/(inflows) of Resources
2018	\$370,741
2019	326,824
2020	414,756
2021	205,103

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
For The Year Ended June 30, 2017**

**NOTE 5 – PENSION PLANS (Continued)**

*Actuarial Assumptions* – The total pension liabilities was determined using the following actuarial assumptions:

	All Plans
Valuation Date	June 30, 2015
Measurement Date	June 30, 2016
Actuarial Cost Method	Entry-Age Normal in accordance with the requirements of GASB Statement No. 68
Actuarial Assumptions:	
Discount Rate	7.65%
Inflation	2.75%
Salary Increases	Varies by Entry Age and Service
Mortality Rate Table <sup>(1)</sup>	Derived using CalPers Membership Data for all Funds
Post Retirement Benefit Increase	Contract COLA up to 2.75% until Purchasing Power Protection Allowance Floor on Purchasing Power applies, 2.75% thereafter

(1) The mortality table used was developed based on CalPERS' specific data. The table includes 20 years of mortality improvements using Society of Actuaries Scale BB. For more details on this table, please refer to the CalPERS 2014 experience study report available on CalPERS website.

The underlying mortality assumptions and all other actuarial assumptions used in the June 30, 2015 valuation were based on the results of a January 2015 actuarial experience study for the period 1997 to 2011. Further details of the Experience Study can found on the CalPERS website.

**Discount Rate** – The discount rate used to measure the total pension liability was 7.65% for each Plan. To determine whether the municipal bond rate should be used in the calculation of a discount rate for each plan, CalPERS stress tested plans that would most likely result in a discount rate that would be different from the actuarially assumed discount rate. Based on the testing, none of the tested plans run out of assets. Therefore, the current 7.65% discount rate is adequate and the use of the municipal bond rate calculation is not necessary. The long term expected discount rate of 7.65% will be applied to all plans in the Public Employees Retirement Fund (PERF). The stress test results are presented in a detailed report that can be obtained from the CalPERS website.

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For The Year Ended June 30, 2017**

**NOTE 5 – PENSION PLANS (Continued)**

The long-term expected rate of return on pension plan investments was determined using a building-block method in which best-estimate ranges of expected future real rates of return (expected returns, net of pension plan investment expense and inflation) are developed for each major asset class.

In determining the long-term expected rate of return, CalPERS took into account both short-term and long-term market return expectations as well as the expected pension fund cash flows. Using historical returns of all the funds' asset classes, expected compound returns were calculated over the short-term (first 10 years) and the long-term (11-60 years) using a building-block approach. Using the expected nominal returns for both short-term and long-term, the present value of benefits was calculated for each fund. The expected rate of return was set by calculating the single equivalent expected return that arrived at the same present value of benefits for cash flows as the one calculated using both short-term and long-term returns. The expected rate of return was then set equivalent to the single equivalent rate calculated above and rounded down to the nearest one quarter of one percent.

The table below reflects the long-term expected real rate of return by asset class. The rate of return was calculated using the capital market assumptions applied to determine the discount rate and asset allocation. These rates of return are net of administrative expenses.

Asset Class	Policy Target Allocation	Real Return Years 1 - 10(a)	Real Return Years 11+(b)
Global Equity	51.0%	5.25%	5.71%
Global Fixed Income	20.0%	0.99%	2.43%
Inflation Sensitive	6.0%	0.45%	3.36%
Private Equity	10.0%	6.83%	6.95%
Real Estate	10.0%	4.50%	5.13%
Infrastructure and Forestland	2.0%	4.50%	5.09%
Liquidity	1.0%	-0.55%	-1.05%
Total	<u>100%</u>		

(a) An expected inflation of 2.5% used for this period.

(b) An expected inflation of 3.0% used for this period.



**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
For The Year Ended June 30, 2017**

**NOTE 5 – PENSION PLANS (Continued)**

***Sensitivity of the Proportionate Share of the Net Pension Liability to Changes in the Discount Rate*** – The following presents the District’s proportionate share of the net pension liability of the Plans as of the measurement date, calculated using the discount rate of 7.65 percent, as well as what the District’s proportionate share of the net pension liability would be if it were calculated using a discount rate that is 1 percentage-point lower (6.65 percent) or 1 percentage-point higher (8.65 percent) than the current rate:

	Discount Rate		
	1% Decrease	Current	1% Increase
	6.65%	7.65%	8.65%
Proportionate Share of Net Pension Liability	\$1,234,870	\$742,146	\$334,934

***Pension Plan Fiduciary Net Position*** – CalPERS issues a separate comprehensive annual financial report, copies of which may be obtained from the CalPERS Executive Offices, Lincoln Plaza East, 400 Q Street, Sacramento, California 95814.

**NOTE 6 – OTHER POST- EMPLOYMENT HEALTH CARE BENEFITS (OPEB)**

**A. Summary**

By SMART Board of Directors resolution, SMART will provide certain health care benefits for retired employees under third-party insurance plans. Employees become eligible to retire and receive healthcare benefits upon reaching retirement age with at least 5 years of service or being converted to disability, retiring directly from the District, and continue participating in Public Employees’ Medical and Hospital Care Act (PEMHCA) after retirement. The PEMHCA minimum benefit was \$125 per month in 2016, and is \$128 per month in 2017. As of June 30, 2017, there was one retiree receiving OPEB benefits.

**B. Funding Policy and Actuarial Assumptions**

The annual required contribution (ARC) was determined as part of a July 1, 2015 actuarial valuation using the entry age normal actuarial cost method. This is a projected benefit cost method, which takes into account those benefits that are expected to be earned in the future as well as those already accrued. Projections of benefits for financial reporting purposes are based on the substantive plan (the plan as understood by SMART and plan members) and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between SMART and plan members to that point. The actuarial methods and assumptions used include techniques that smooth the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets. Actuarial calculations reflect a long-term perspective and actuarial valuations involve estimates of the value of reported amounts and assumptions about the probability of events far into the future. Actuarially determined amounts are subject to revision at least triennially as results are compared to past expectations and new estimates are made about the future. SMART’s OPEB unfunded actuarial accrued liability is being amortized as a level percentage of projected payroll using a fixed 30 year amortization period. The remaining amortization period at June 30, 2017, is 25 years.

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**NOTES TO BASIC FINANCIAL STATEMENTS**  
**For The Year Ended June 30, 2017**

**NOTE 6 – OTHER POST-EMPLOYMENT HEALTH CARE BENEFITS (OPEB) (Continued)**

The actuarial cost method used for determining the benefit obligations of SMART is the Entry Age Normal Cost Method and is amortized over a closed period of 30 years. Under the principles of this method, the actuarial present value of the projected benefits of each individual included in the valuation is allocated as a level percentage of expected salary for each year of employment between entry age (defined as age at hire) and assumed exit.

Actuarial valuations of an ongoing plan involve estimates of the value of reported amounts and assumptions about the probability of occurrence of events far into the future. Examples include assumptions about future employment, mortality, and the healthcare cost trend. Actuarially determined amounts are subject to continual revision as actual results are compared with past expectations and new estimates are made about the future.

Projections of benefits for financial reporting purposes are based on the substantive plan in effect and include the types of benefits provided at the time of each valuation and the historical pattern of sharing of benefit costs between the employer and plan members to that point. The actuarial methods and assumptions used include techniques that are designed to reduce the effects of short-term volatility in actuarial accrued liabilities and the actuarial value of assets, consistent with the long-term perspective of the calculations.

The actuarial assumptions used included a discount rate and investment return of 4.00%, a normal cost increase of 4.00% after 2015, and an annual health cost trend rate increase 3.5% per year from 2017-2019, 4.00% per year from 2020-2023, 4.50% per year from 2024-2017, and 5.00% per year thereafter. Eighty percent of future eligible retired employees are assumed to participate in this program. Demographic assumptions regarding turnover, mortality, and retirement are based on statistics from the 2014 CalPERS OPEB Assumption Model at [www.calpers.ca.gov](http://www.calpers.ca.gov).

A significant change in the actuarial assumptions utilized in the calculations for SMART in its most recent analysis are the results of a change in Actuarial Standard of Practice No. 6 that requires that actuarial valuations dated after March 2015 incorporate age-specific claims costs. This application change relates to employers such as SMART who participate in a community-related plan such as CalPERS for health insurance coverage for employees and retirees. This requires a new assumption of an implicit subsidy to retirees by the employer due to the combing of employees and retirees in the same purchasing pool. This change in assumptions significantly increased SMART's Actuarial Present Value of Total Project Benefits by \$514,062 in 2015, or 58% of the increase from the 2012 valuation.

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT  
NOTES TO BASIC FINANCIAL STATEMENTS  
For The Year Ended June 30, 2017**

**NOTE 6 – OTHER POST-EMPLOYMENT HEALTH CARE BENEFITS (OPEB) (Continued)**

**C. Funding Progress and Funded Status**

The District has recorded the OPEB liability, representing the ARC as of June 30, 2017:

Annual required contribution (ARC)	\$167,289
Interest on Net OPEB obligation	17,536
Adjustment to the ARC	(28,063)
Implicit Subsidy	<u>(4,050)</u>
Annual OPEB cost	152,712
Contribution made	<u>-</u>
Total contributions	<u>-</u>
Increase in Net OPEB Obligation	152,712
Net OPEB Obligation at June 30, 2016	<u>438,394</u>
<b>Net OPEB Obligation at June 30, 2017</b>	<b><u><u>\$591,106</u></u></b>

The actuarial accrued liability (AAL) representing the present value of future benefits as of June 30, 2017, included in the actuarial study dated July 1, 2015, amounted to \$595,156. As SMART has not made a policy decision as to how to fund the program, the funded ratio as of June 30, 2017 was 0%.

The ARC and actual contributions for the fiscal year ended June 30, 2017, is set forth below:

Fiscal Year	Annual OPEB Cost (AOC)	Actual Contribution	Percentage of AOC Contributed	Net OPEB (Obligation) Asset
6/30/2015	\$136,849	\$ -	0%	(\$293,317)
6/30/2016	145,077	-	0%	(438,394)
6/30/2017	152,712	-	0%	(591,106)

The schedule of funding progress presents the actuarial value of plan assets compared to the actuarial accrued liability for benefits as of July 1, 2015, the most recent actuarial valuation:

Valuation Date	Value of Assets	Accrued Liability	Overfunded (Underfunded) Accrued Liability	Funded Ratio	Covered Payroll	Overfunded (Underfunded) Actuarial Liability as Percentage of Accrued Covered Payroll
6/30/2015	\$0	\$657,015	(\$657,015)	0%	\$6,017,592	-11%

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT  
 NOTES TO BASIC FINANCIAL STATEMENTS  
 For The Year Ended June 30, 2017**

**NOTE 7 - COMMITMENTS**

**A. Lease Commitments**

SMART's future noncancellable lease payments are:

Year Ending June 30	Minimum Lease Payment
2018	\$681,198
2019	130,762
2020	20,000
2021	20,000
2022	16,667
Total	<u>\$868,627</u>

**B. Purchase Commitments**

At June 30, 2017, SMART had outstanding purchase and contract commitments for the rail and pathway project of approximately \$43.2 million.

**REQUIRED SUPPLEMENTARY INFORMATION**

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**Cost Sharing Multiple-Employer Defined Pension Plan**  
As of fiscal year ending June 30, 2017  
Last 10 Years\*

**SCHEDULE OF CHANGES IN THE NET PENSION LIABILITY AND RELATED RATIOS**

	<u>2015</u>	<u>2016</u>	<u>2017</u>
Measurement Period	6/30/2014	6/30/2015	6/30/2016
Plan's proportion of the Net Pension Liability (Asset)	0.01018%	0.02133%	0.02136%
Plan's proportion share of the Net Pension Liability (Asset)	\$633,530	\$585,152	\$742,146
Plan's Covered Employee Payroll	3,073,231	3,572,374	6,017,592
Plan's Proportionate Share of the Net Pension Liability/(Asset) as a Percentage of its Covered-Employee Payroll	20.61%	16.38%	12.33%
Plan's Proportionate Share of the Fiduciary Net Position as a Percentage of the Plan's Total Pension Liability	81.15%	78.40%	79.72%

**Notes to Schedule:**

**Changes in benefit terms.** There were no changes to benefit terms that applied to all members of the Public Agency Pool.

**Changes in assumptions.** There were no changes of assumptions in 2017.

\* - Fiscal year 2015 was the first year of implementation

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**Cost Sharing Multiple-Employer Defined Pension Plan**  
As of fiscal year ending June 30, 2017  
Last 10 Years\*  
**SCHEDULE OF CONTRIBUTIONS**

	<u>2015</u>	<u>2016</u>	<u>2017</u>
Actuarially determined contribution	\$347,672	\$409,897	\$699,783
Contributions in relation to the actuarially determined contributions	<u>(347,672)</u>	<u>(477,840)</u>	<u>(699,783)</u>
Contribution deficiency (excess)	<u>-</u>	<u>(\$67,943)</u>	<u>-</u>
Covered-employee payroll	\$3,572,374	\$6,017,592	\$9,930,773
Contributions as a percentage of covered-employee payroll	9.73%	7.94%	7.05%

**Notes to Schedule:**

The actuarial methods and assumptions used to determine the fiscal year 2016-17 contribution rates are as follows:

Valuation Date	6/30/2014
Actuarial Cost Method	Entry Age Normal Cost Method
Amortization Method	Level percent of payroll, closed
Asset Valuation Method	15 year smooth market
Inflation	2.75%
Payroll Growth	3.00%
Projected Salary Increase	Varies by Entry Age and Service
Investment Rate of Return	7.65% net of pension plan investment and administrative expenses, includes inflation
Retirement Age	The probabilities of retirement are based on the 2010 CalPERS Experience Study for the period 1997 to 2007.
Mortality	The probabilities of mortality are based on the 2010 CalPERS Experience Study for the period of 1997 to 2007. Pre-retirement and Post-retirement mortality rates include 5 years of projected mortality improvement using Scale AA published by the Society of Actuaries.

\* Fiscal year 2015 was the first year of implementation

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**

**Other Post-Employment Benefit Plan**

As of fiscal year ended June 30, 2017

**SCHEDULE OF FUNDING PROGRESS**

Valuation Date	Actuarial		Overfunded (Underfunded) Accrued Liability	Funded Ratio	Covered Payroll	Overfunded (Underfunded) Accrued Actuarial Liability as Percentage of Covered Payroll
	Value of Assets	Accrued Liability				
7/1/2012		\$164,159	(\$164,159)	0%	\$1,927,000	-9%
7/1/2015		657,015	(657,015)	0%	6,017,592	-11%



# STATISTICAL SECTION

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## STATISTICAL SECTION

This part of the District's Comprehensive Annual Financial Report presents detailed information as a context for understanding what the information in the financial statements, note disclosures, and required supplementary information says about the District's overall financial health. In contrast to the financial section, the statistical section information is not subject to independent audit.

### ***Financial Trends***

These schedules contain trend information to help the reader understand how the District's financial performance and well-being have changed over time.

- Table 1- Net Position by Component
- Table 2- Changes in Net Position
- Table 3- Summary of Expenditure/Expense by Function

### ***Revenue Capacity***

These schedules contain information to help the reader assess the District's most significant revenue source, capital grants and contributions. Also included in this section is current information on the District's ongoing significant source of revenues, the sales tax.

- Table 4- General Revenue by Source
- Table 5- Revenue Base and Revenue Rate
- Table 6- Overlapping Governments and Sales Tax Rates
- Table 7- Principal Revenue Payers

### ***Debt Capacity***

These schedules present information to help the reader assess the affordability of the District's current levels of outstanding debt and the District's ability to issue additional debt in the future.

- Table 8- Debt Service Coverage – Pledged Sales Tax Revenue
- Table 9- Ratios of Outstanding Debt

### ***Demographic and Economic Information***

These schedules offer demographic and economic indicators to help the reader understand the environment within which the District's financial activities take place.

- Table 10- Demographic and Economic Statistics
- Table 11- Principal Employers
- Table 12- Transit Demand Indicators

### ***Operating Information***

These schedules contain service and infrastructure data to help the reader understand how the information in the District's financial report relates to the services the District provides and the activities it performs.

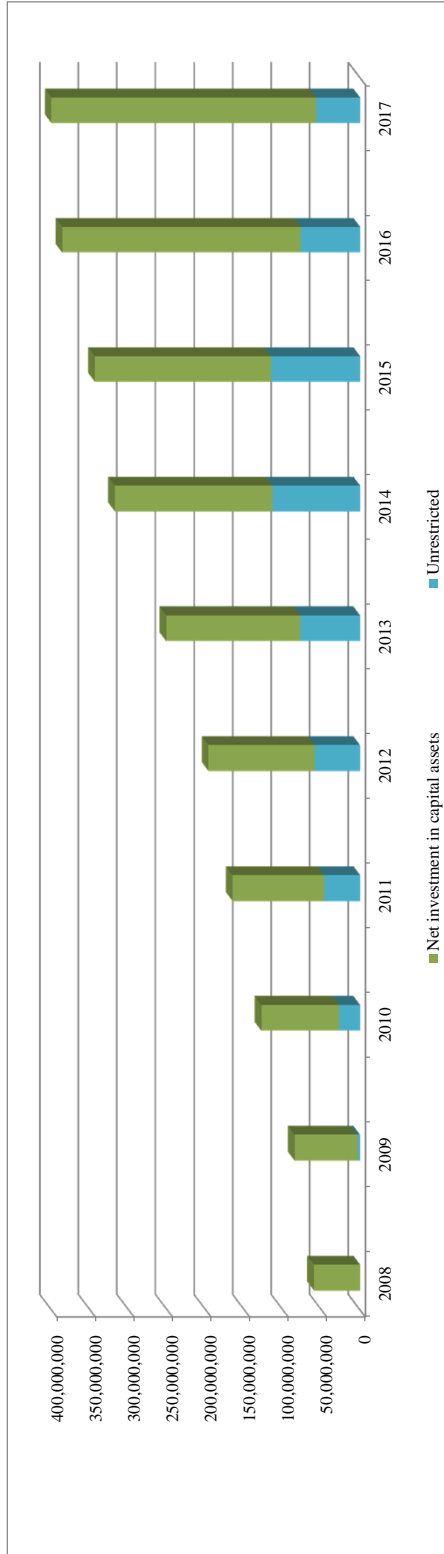
- Table 13- Employees – Full-Time Equivalent

### ***Sources***

Unless otherwise noted, the information in these schedules is derived from the Comprehensive Annual Financial Reports for the relevant year.

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Table 1  
**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**NET POSITION BY COMPONENT**  
 Last Ten Fiscal Years



	Fiscal Year Ended June 30									
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
Net investment in capital assets	\$59,670,832	\$81,333,573	\$101,247,802	\$118,948,132	\$137,997,431	\$173,996,072	\$204,389,312	\$228,244,612	\$309,724,259	\$353,088,871
Unrestricted	130,252	3,564,545	26,788,017	46,507,406	8,533,319	77,347,530	113,506,183	115,465,740	76,452,056	56,892,973
<b>Total net position</b>	<b>\$59,801,084</b>	<b>\$84,898,118</b>	<b>\$128,035,819</b>	<b>\$165,455,538</b>	<b>\$196,530,750</b>	<b>\$251,343,602</b>	<b>\$317,895,495</b>	<b>\$343,710,352</b>	<b>\$386,176,315</b>	<b>\$409,981,844</b>

**Table 2**  
**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**CHANGES IN NET POSITION**  
**Last Ten Fiscal Years**

	Fiscal Year Ended June 30									
	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017
<b>Operating Revenues:</b>										
Charges for Services	\$559,127	\$570,507	\$564,502	\$635,670	\$650,877	\$597,880	\$840,586	\$640,249	\$529,191	\$588,402
Total Operating Revenues	559,127	570,507	564,502	635,670	650,877	597,880	840,586	640,249	529,191	588,402
<b>Operating Expenses:</b>										
Public transportation - rail/pathway development:										
Net salaries and employee benefits	643,402	790,751	1,330,192	1,831,476	2,597,001	2,683,628	3,041,027	4,303,358	7,756,893	12,610,874
Services and supplies	1,117,859	5,102,761	13,000,858	10,097,972	4,179,668	4,772,700	4,466,562	5,275,106	5,998,630	7,498,986
Depreciation	196,136	410,750	420,488	472,061	4,527,575	4,527,575	4,473,500	4,575,530	4,610,295	4,716,779
Bad Debt	63,731	31,821	1,725							
Loss on impairment of assets							433,295			
Other charges		2,725	3,180	53,471	76,671	700,783	215,922	380,000	7,541	212
Total Operating Expenses	2,021,128	6,338,808	14,756,443	12,454,980	11,380,915	12,684,686	12,630,306	14,533,994	18,353,359	24,826,851
Operating loss	(1,462,001)	(5,768,301)	(14,191,941)	(11,819,310)	(10,730,038)	(12,086,806)	(11,789,720)	(13,893,745)	(17,824,168)	(24,238,449)
<b>Nonoperating Revenues (Expenses):</b>										
Sales/Use taxes	19,845	4,976,687	24,059,929	26,826,843	28,303,501	30,435,753	32,473,329	33,845,426	34,776,012	36,061,895
Investment earnings		65	93,215	192,500	437,618	1,495,066	1,182,159	1,384,557	585,178	366,748
Sale of contract option				758,825						
Capital expense passed through to other agencies								(1,557,743)	(295,894)	(62,636)
Miscellaneous revenue	2,871	36,070	38,445	46,400	26,236	62,178	65,638	49,351	2,264,334	438,639
Interest expense					(1,117,492)	(5,328,770)	(4,420,558)	(2,761,502)	(805,538)	(1,164,558)
Total Nonoperating Revenues	22,716	5,012,822	24,191,589	27,824,568	27,649,863	26,664,227	29,300,568	30,960,089	36,524,072	35,640,088
Income before capital contributions	(1,439,285)	(755,479)	9,999,648	16,005,258	16,919,825	14,577,421	17,510,848	17,066,344	18,699,904	11,401,639
<b>Capital grants and contributions:</b>										
State of California	1,650,878	4,452,430	12,810,517	9,787,099	8,148,143	24,130,596	4,295,318	3,381	284,094	458,549
Metropolitan Transportation Commission	932,071	3,382,776	1,871,307	6,046,018		4,541,421	35,500,504	7,119,973	2,683,108	5,007,846
Sonoma County Transportation Authority	75,972			4,594,099	4,594,099	5,738,121	5,136,487	35,358	47,780	33,440
Federal Highway Administration				1,203,349	1,203,349	5,815,731	2,365,308	476,476	2,392,222	1,637,804
Federal Transit Administration				1,960,000	1,960,000	206,107	197,273	24,119	1,387,373	1,112,627
Other governmental agencies	4,400,394	18,017,307	18,456,229	3,621,344	209,796	666,592	1,543,983	1,534,698	749,376	3,036,898
Donated asset									16,222,106	1,116,726
Total Capital Contributions	7,059,315	25,852,513	33,138,053	21,414,461	14,155,387	41,118,568	49,038,873	9,194,005	23,766,059	12,403,890
Change in net position	\$5,620,030	\$25,097,034	\$43,137,701	\$37,419,719	\$31,075,212	\$55,695,989	\$66,549,721	\$26,260,349	\$42,465,963	\$23,805,529

Source: SMART's basic financial statements.

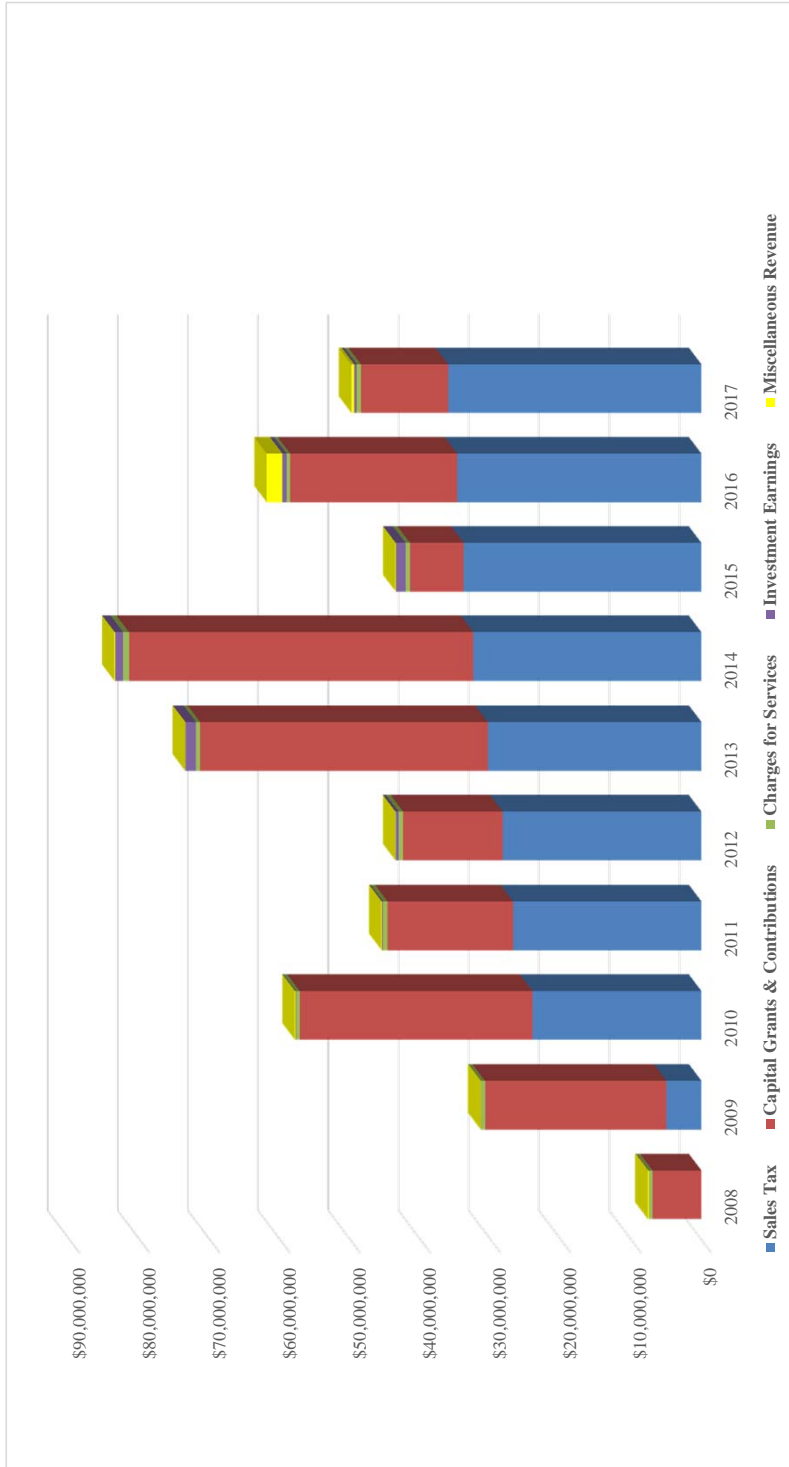
**Table 3**  
**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**SUMMARY OF EXPENDITURES/EXPENSES BY FUNCTION**  
**LAST TEN FISCAL YEARS**



Fiscal Year Ended June 30	Net Salaries and Benefits	Services and Supplies	Capital Outlay	Debt Service/Interest Expense	Other Charges	Depreciation	Loss on Impairment of Assets	Bad Debts	Total
2008	\$631,805	\$1,117,859	\$5,639,264					\$63,731	\$7,452,659
2009	776,514	5,102,761	22,261,261		\$2,725			31,821	28,175,082
2010	1,290,967	13,000,858	20,334,717		3,180			1,725	34,631,447
2011	1,847,662	10,097,972	14,614,169		53,471				26,613,274
2012	2,462,175	4,179,668	29,232,652	\$192,575,357	76,671				228,526,523
2013	2,558,849	4,406,463	77,629,877	9,866,442	700,783				95,162,414
2014	3,041,027	4,466,562		4,420,558	215,922	\$4,473,500	\$433,295		17,050,864
2015	4,303,358	5,275,106		2,761,502	380,000	4,575,530			17,295,496
2016	7,736,893	5,998,630		805,558	7,541	4,610,295			19,158,917
2017	12,610,874	7,498,986		1,164,558	212	4,716,779			25,991,409

Source: Sonoma-Marin Area Rail Transit District Audit Reports

**Table 4**  
**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**GENERAL REVENUE BY SOURCE**  
**Last Ten Fiscal Years**



Fiscal Year	Sales Tax	Capital Grants & Contributions	Charges for Services	Investment Earnings	Miscellaneous Revenue	Total
2008	\$4,976,687	\$6,951,193	\$559,127	\$19,845	\$7,641,158	\$19,536,902
2009	\$4,976,687	\$6,951,193	\$559,127	\$19,845	\$7,641,158	\$19,536,902
2010	\$4,976,687	\$6,951,193	\$559,127	\$19,845	\$7,641,158	\$19,536,902
2011	\$4,976,687	\$6,951,193	\$559,127	\$19,845	\$7,641,158	\$19,536,902
2012	\$4,976,687	\$6,951,193	\$559,127	\$19,845	\$7,641,158	\$19,536,902
2013	\$4,976,687	\$6,951,193	\$559,127	\$19,845	\$7,641,158	\$19,536,902
2014	\$4,976,687	\$6,951,193	\$559,127	\$19,845	\$7,641,158	\$19,536,902
2015	\$4,976,687	\$6,951,193	\$559,127	\$19,845	\$7,641,158	\$19,536,902
2016	\$4,976,687	\$6,951,193	\$559,127	\$19,845	\$7,641,158	\$19,536,902
2017	\$4,976,687	\$6,951,193	\$559,127	\$19,845	\$7,641,158	\$19,536,902

Source: Sonoma-Marina Area Rail Transit District Audit Reports



**Table 5**  
**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**REVENUE BASE AND REVENUE RATE**  
**Last Nine Fiscal Years\***

Fiscal Year	SMART Sales Tax Rate	Total Sales Tax Revenue	Marin County Total Taxable Sales (In Thousands)	Sonoma County Total Taxable Sales (In Thousands)	SMART District Total Taxable Sales (In Thousands)
2009*	0.25%	\$4,976,687	\$3,812,948	\$6,682,219	\$10,495,167
2010	0.25%	24,059,929	3,751,474	6,321,094	10,072,568
2011	0.25%	26,826,843	3,928,074	6,701,426	10,629,500
2012	0.25%	28,303,501	4,185,542	7,152,875	11,338,417
2013	0.25%	30,435,753	4,500,247	7,711,052	12,211,299
2014	0.25%	32,473,329	4,769,878	8,264,339	13,034,217
2015	0.25%	33,845,426	4,957,364	8,626,295	13,583,659
2016**	0.25%	34,776,012	5,091,014	8,843,184	13,934,198
2017***	0.25%	36,061,895	N/A	N/A	14,424,758

\*Sales Tax effective April 1, 2009 therefor no data exists prior to 2010

\*\*Latest available breakdown

\*\*\*Estimate for Fiscal Year 2015 - 2017 is based on sales tax revenue received

Source: California State Board of Equalization

**Table 6**  
**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**OVERLAPPING GOVERNMENTS AND SALES TAX RATES**  
**Last Six Fiscal Years\***

<b>Marin County</b>					
Fiscal Year	State(a)	City	County(b)	SMART(d)	Total
2012	7.25%	0 to 0.50%	0.50%	0.25%	8% to 9%
2013	7.50%	0 to 0.50%	0.50%	0.25%	8% to 9%
2014	7.50%	0 to 0.50%	0.75%	0.25%	8.5% to 9%
2015	7.50%	0 to 0.50%	0.75%	0.25%	8.5% to 9%
2016	7.50%	0 to 0.50%	0.75%	0.25%	8.5% to 9%
2017	7.25%	0 to 0.75%	0.75%	0.25%	8.25% to 9%

<b>Sonoma County</b>					
Fiscal Year	State(a)	City	County( c)	SMART(d)	Total
2012	7.25%	0 to 0.50%	0.50%	0.25%	8.25% to 8.5%
2013	7.50%	0 to 0.50%	0.50%	0.25%	8.25% to 8.5%
2014	7.50%	0 to 0.75%	0.50%	0.25%	8.25% to 9%
2015	7.50%	0 to 0.75%	0.50%	0.25%	8.25% to 9%
2016	7.50%	0 to 0.75%	0.50%	0.25%	8.25% to 9%
2017	7.25%	0 to 1.00%	0.625%	0.25%	8.125% to 9.125%

\*Data prior to FY2012 is unavailable

(a) Statewide sales and use tax rate increased 0.25% on January 1, 2013, and decrease by 0.25% on January 1, 2017

(b) Marin Parks/Open Space/Farmland Preservation Transactions and Use Tax (0.25%, effective 04-01-13) and Transportation Authority of Marin County (0.50%, effective 04-01-05)

(c) Sonoma County Open Space Authority (0.25%, 04-01-91 to 03-31-11), Sonoma County Transportation Authority (0.25%, 04-01-05), Sonoma County Agricultural Preservation & Open Space District Transactions and Use Tax (0.25%, 04-01-11), Sonoma County Library Maintenance, Restoration, Enhancement Act (0.125%, 4-1-17)

(d) SMART sales tax effective April 1, 2009

Source: California State Board of Equalization

**Table 7**  
**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**PRINCIPAL REVENUE PAYERS**

Principal Revenue Payers: Sales Tax Generators	Fiscal Year 2017**		Fiscal Year 2011*	
	Percentage	Taxable Sales (thousands)	Percentage	Taxable Sales (thousands)
Motor Vehicle and Parts Dealers	16.26%	\$2,380,732	11.22%	\$1,130,269
Food Services and Drinking Places	14.29%	2,091,900	9.84%	991,488
Miscellaneous Store Retailers	12.41%	1,817,779	4.16%	419,104
Bldg. Matrl. And Garden Equip. and Supplies	11.76%	1,722,432	7.16%	720,865
General Merchandise Stores	7.91%	1,158,550	9.17%	923,240
All Other Outlets	7.58%	1,109,730	27.06%	2,725,918
Food and Beverage Stores	6.18%	905,445	6.83%	688,180
Gasoline Stations	6.13%	897,458	8.59%	865,041
Nonstore Retailers	4.75%	696,197	0.77%	77,799
Clothing and Clothing Accessories Stores	4.02%	588,793	5.10%	513,810
Furniture and Home Furnishings Stores	3.92%	574,334	2.13%	214,785
Health and Personal Care Stores	2.29%	335,836	2.38%	239,383
Sporting Goods, Hobby, Book, and Music Stores	1.50%	219,804	2.84%	285,859
Electronics and Appliance Stores	0.98%	143,336	2.75%	276,825
<b>Totals</b>	<b>100%</b>	<b>\$14,642,328</b>	<b>100%</b>	<b>\$10,072,566</b>

\*First full year of SMART sales tax collection, Based on CA Board of Equalization (BOE) Taxable Sales Data  
 \*\*Based on Fiscal Year 2017 Analysis by MuniServices, Categorizations May Differ from BOE

**Table 8**  
**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**DEBT SERVICE COVERAGE - PLEDGED SALES TAX REVENUE**

Fiscal Year Ending	Sales Tax Revenue Actual	Sales Tax Revenue Projected	Series 2011A Bonds Interest**	Series 2011A Bonds Principal	Series 2011A Bonds Debt Service Total	Annual Debt Service Coverage Ratio
6/30/2017	\$36,061,895	\$35,819,292	\$8,275,350	\$5,325,000	\$13,600,350	2.63x
6/30/2018		36,893,871	8,009,100	6,195,000	14,204,100	2.60x
6/30/2019		38,000,687	7,730,850	8,365,000	16,095,850	2.36x
6/30/2020		39,140,708	7,312,600	9,435,000	16,747,600	2.34x
6/30/2021		40,314,929	6,840,850	10,565,000	17,405,850	2.32x
6/30/2022		41,524,377	6,315,000	11,745,000	18,060,000	2.30x
6/30/2023		42,770,108	5,727,750	12,990,000	18,717,750	2.29x
6/30/2024		44,053,212	5,078,250	14,290,000	19,368,250	2.27x
6/30/2025		45,374,808	4,363,750	15,660,000	20,023,750	2.27x
6/30/2026		46,736,052	3,580,750	17,100,000	20,680,750	2.26x
6/30/2027		48,138,134	2,725,750	18,610,000	21,335,750	2.26x
6/30/2028		49,582,278	1,795,250	20,195,000	21,990,250	2.25x
6/30/2029		51,069,746	785,500	15,710,000	16,495,500	3.10x
						<b>2.25x</b>

**Maximum Annual Debt Service Coverage:**

\*Sales tax revenue growth projected 3% in future years  
 \*\*Debt service shown is cash basis

**Table 9**  
**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**RATIOS OF OUTSTANDING DEBT (Unaudited)**

**TOTAL DEBT TO INCOME RATIO**  
**SMART District: Sonoma and Marin Counties Combined**

Year	Total Outstanding Debt	Personal Income	Population	Ratio of Debt to	
				Personal Income	Total Debt Per Capita
2014*	\$192,365,524	\$52,401,105,000	759,684	0.37%	\$253
2015	190,096,688	56,512,049,000	762,528	0.34%	249
2016	183,318,018	58,680,231,000	763,721	0.31%	240
2017	175,819,899	59,267,033,310	771,358	0.30%	228

**TOTAL DEBT SERVICE TO NON-CAPITAL EXPENSES**

Year	Total Debt Service	Non-Capital Expenditures	Ratio Debt Service to	
			Non-Capital Expenditures	Non-Capital Expenditures
2014*	\$8,456,950	\$17,050,864	50%	
2015	8,456,950	17,295,496	49%	
2016	12,996,950	19,158,917	68%	
2017	13,600,350	25,991,409	52%	

\*Fiscal Year 2013 is the first full year SMART had outstanding debt service payments on Series 2011A bonds  
2017 Income and Population Data based on assumption of 1% increase over 2016

Sources: Bureau of Economic Analysis, U.S. Department of Commerce; Series 2011A bond; Table 3

**Table 10**  
**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**DEMOGRAPHIC AND ECONOMIC STATISTICS (Unaudited)**  
**Last Ten Fiscal Years**

<b>Marin County</b>				
Year	Population	Personal Income (in thousands)	Per Capita Personal Income	Unemployment Rate
2007	255,592	\$22,428,914	\$91,083	3.7%
2008	257,968	22,862,328	92,039	4.7%
2009	259,772	20,188,247	80,476	7.7%
2010	252,731	20,748,885	82,021	8.0%
2011	254,359	22,741,276	89,009	7.4%
2012	254,882	23,918,732	93,407	6.3%
2013	258,365	25,093,401	97,124	5.0%
2014	260,516	27,176,774	104,319	4.3%
2015	261,054	29,227,230	111,959	3.6%
2016	260,651	30,222,883	115,952	3.4%

<b>Sonoma County</b>				
Year	Population	Personal Income (in thousands)	Per Capita Personal Income	Unemployment Rate
2007	480,656	\$22,056,522	\$47,194	4.3%
2008	485,478	21,868,731	46,225	5.7%
2009	490,231	20,653,880	43,076	9.6%
2010	484,084	21,080,297	43,482	10.5%
2011	486,778	22,356,767	45,805	9.8%
2012	489,283	23,548,182	47,879	8.6%
2013	495,025	24,905,827	50,312	6.7%
2014	499,168	25,224,331	50,533	5.6%
2015	501,474	27,284,819	54,409	4.5%
2016	503,070	28,457,348	56,567	4.1%

Sources: California Department of Finance, Bureau of Economic Analysis U.S. Department of Commerce, and California Employment Development Department

**Table 11**  
**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**PRINCIPAL EMPLOYERS (Unaudited)**  
**Current Year\***

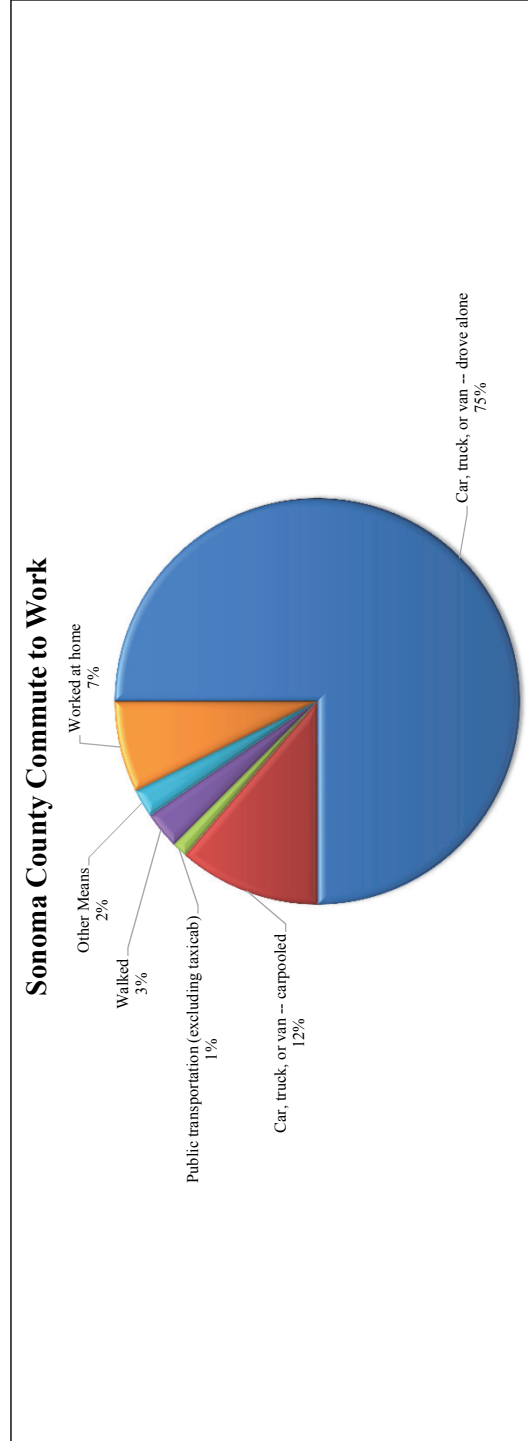
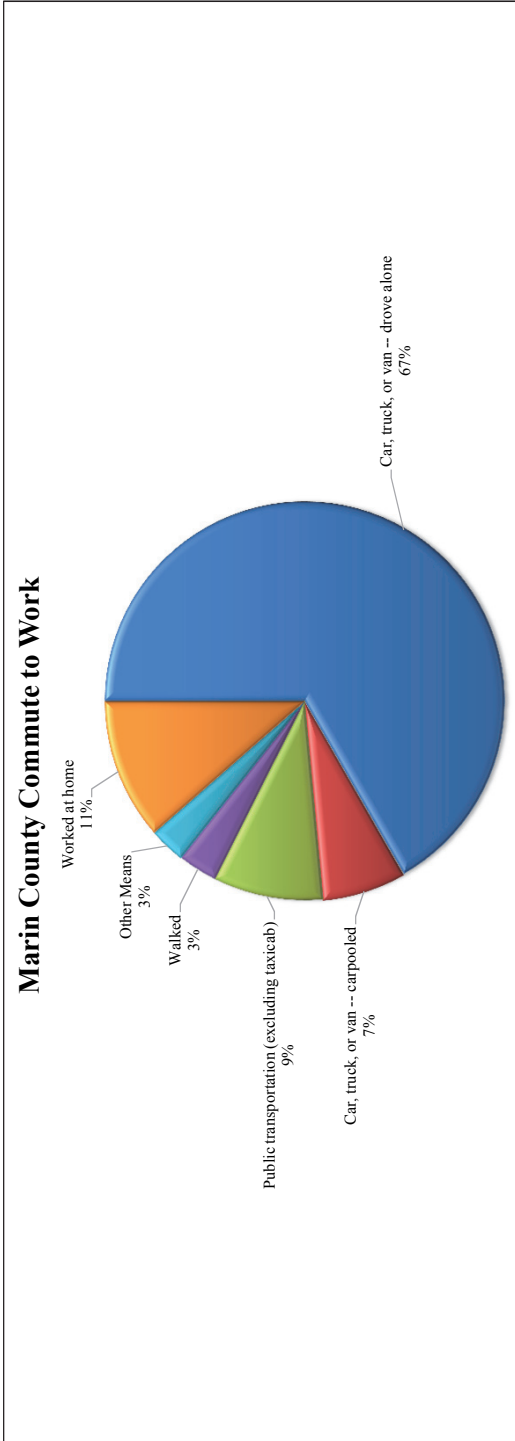
<b>Marin County 2017</b>		
Employer	Number of Employees	Percent of Total Employment**
County of Marin	2,107	1.50%
Kaiser Permanente San Rafael Medical Center	2,061	1.47%
BioMarin Pharmaceutical	1,934	1.38%
Marin General Hospital	1,757	1.25%
San Quentin State Prison	1,392	0.99%
Novato Unified School District	837	0.60%
Autodesk	719	0.51%
Glassdoor	500	0.36%
Dominican University of California	456	0.33%
Wells Fargo	310	0.22%
<b>Sonoma County 2017</b>		
Employer	Number of Employees	Percent of Total Employment**
County of Sonoma	3,896	1.50%
Kaiser Permanente Santa Rosa Medical Center	3,508	1.35%
Santa Rosa Junior College	3,057	1.18%
St. Joseph Health, Sonoma County	2,500	0.96%
Santa Rosa School District	1,686	0.65%
Keysight Technologies	1,300	0.50%
City of Santa Rosa	1,277	0.49%
Jackson Family Wines	1,152	0.44%
Sutter Santa Rosa Regional Hospital	1,050	0.40%
Amy's Kitchen, Inc.	988	0.38%

\*The "9 Years Ago" data is unavailable.

**Sources:**

North Bay Business Journal  
County of Marin  
San Quentin State Prison  
Novato Unified School District  
County of Sonoma  
City of Santa Rosa  
\*\* Calculated using California Employment Development Department  
June 2017 No. of Employed

**Table 12**  
**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**TRANSIT DEMAND INDICATORS (Unaudited)**  
**Current Fiscal Year**



Source: US Census Bureau (2016 American Community Survey 1-Year Estimates)



**Table 13**  
**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT**  
**EMPLOYEES - FULL-TIME EQUIVALENT (Unaudited)**

<b>Division</b>	<b>Fiscal Year Ended June 30</b>				
	<b>2013*</b>	<b>2014</b>	<b>2015</b>	<b>2016</b>	<b>2017</b>
General Manager	1.00	1.00	1.00	1.00	1.00
Legal	0.00	0.80	1.00	1.34	2.80
Capital Projects	11.80	13.80	13.90	13.23	8.10
Administration	5.60	8.00	8.40	9.00	13.27
Finance	5.80	5.80	5.80	6.13	6.20
Operations	1.00	1.30	4.70	36.94	79.40
Safety & Security	0.00	0.00	0.80	1.00	2.00
<b>Total</b>	<b>25.20</b>	<b>30.70</b>	<b>35.60</b>	<b>68.64</b>	<b>112.77</b>

\* FY 2013 was the initial year tracking full time equivalents, as it was the first year SMART prepared a CAFR

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**INDEPENDENT AUDITOR’S REPORT ON INTERNAL CONTROL OVER  
FINANCIAL REPORTING AND ON COMPLIANCE AND OTHER MATTERS  
BASED ON AN AUDIT OF FINANCIAL STATEMENTS PERFORMED IN  
ACCORDANCE WITH *GOVERNMENT AUDITING STANDARDS***

To the Board of Directors of the  
Sonoma-Marín Area Rail Transit District  
Petaluma, California

We have audited, in accordance with the auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States, the basic financial statements of the Sonoma-Marín Area Rail Transit District (District), as of and for the year ended June 30, 2017, and the related notes to the financial statements, and have issued our report thereon dated November 27, 2017.

***Internal Control over Financial Reporting***

In planning and performing our audit of the financial statements, we considered District’s internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of District’s internal control. Accordingly, we do not express an opinion on the effectiveness of District’s internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the District’s financial statements will not be prevented, or detected and corrected on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

### ***Compliance and Other Matters***

As part of obtaining reasonable assurance about whether the District's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit, and accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

We have also issued a separate Memorandum on Internal Control dated November 27, 2017 which is an integral part of our audit and should be read in conjunction with this report.

### ***Purpose of this Report***

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the District's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the District's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

*Maze + Associates*

Pleasant Hill, California  
November 27, 2017

**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT  
MEMORANDUM ON INTERNAL CONTROL  
AND  
REQUIRED COMMUNICATIONS  
FOR THE YEAR ENDED JUNE 30, 2017**

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**SONOMA-MARIN AREA RAIL TRANSIT DISTRICT  
MEMORANDUM ON INTERNAL CONTROL  
AND  
REQUIRED COMMUNICATIONS**

**For The Year Ended June 30, 2017**

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## MEMORANDUM ON INTERNAL CONTROL

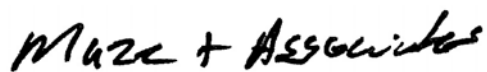
To the Board of Directors of  
Sonoma-Marín Area Rail Transit District  
Petaluma, California

In planning and performing our audit of the basic financial statements of the Sonoma-Marín Area Rail Transit District (SMART or the District) as of and for the year ended June 30, 2017, in accordance with auditing standards generally accepted in the United States of America, we considered the District's internal control over financial reporting (internal control) as a basis for designing audit procedures that are appropriate in the circumstances for the purpose of expressing our opinions on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the District's internal control. Accordingly, we do not express an opinion on the effectiveness of the District's internal control.

A deficiency in internal control exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct misstatements on a timely basis. A material weakness is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the District's financial statements will not be prevented, or detected and corrected, on a timely basis.

Our consideration of internal control was for the limited purpose described in the first paragraph and was not designed to identify all deficiencies in internal control that might be material weaknesses. In addition, because of inherent limitations in internal control, including the possibility of management override of controls, misstatements due to error or fraud may occur and not be detected by such controls. Given these limitations during our audit, we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

This communication is intended solely for the information and use of management, Board of Directors, others within the organization, and agencies and pass-through entities requiring compliance with *Government Auditing Standards*, and is not intended to be and should not be used by anyone other than these specified parties.

A handwritten signature in black ink that reads "Maze + Associates".

Pleasant Hill, California  
November 27, 2017

**Accountancy Corporation**  
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Pleasant Hill, CA 94523

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## REQUIRED COMMUNICATIONS

To the Board of Directors of  
Sonoma-Marín Area Rail Transit District  
Petaluma, California

We have audited the basic financial statements of the Sonoma-Marín Area Rail Transit District for the year ended June 30, 2017. Professional standards require that we communicate to you the following information related to our audit under generally accepted auditing standards and *Government Auditing Standards* and the Uniform Guidance.

Professional standards require that we communicate to you the following information related to our audit under generally accepted auditing standards and *Government Auditing Standards* and the Uniform Guidance.

### **Significant Audit Findings**

#### ***Accounting Policies***

Management is responsible for the selection and use of appropriate accounting policies. The significant accounting policies used by the District are described in Note 1 to the financial statements. No new accounting policies were adopted and the application of existing policies was not changed during the year. The following pronouncements became effective, but did not have a material effect on the financial statements:

- GASB 73 - Accounting and Financial Reporting for Pensions and Related Assets That Are Not within the Scope of GASB Statement 68, and Amendments to Certain Provisions of GASB Statements 67 and 68**
- GASB 74 – Financial Reporting for Post-employment Benefit Plans Other Than Pension Plans**
- GASB 77 - Tax Abatement Disclosures**
- GASB 80 – Blending Requirements for Certain Component Units—an amendment of GASB Statement No. 14**
- GASB 82 – Pension Issues—an amendment of GASB Statements No. 67, No. 68, and No. 73**

These pronouncements became effective, but did not have a material effect on the financial statements.

### ***Unusual Transactions, Controversial or Emerging Areas***

We noted no transactions entered into by the District during the year for which there is a lack of authoritative guidance or consensus. All significant transactions have been recognized in the financial statements in the proper period.

### ***Accounting Estimates***

Accounting estimates are an integral part of the financial statements prepared by management and are based on management's knowledge and experience about past and current events and assumptions about future events. Certain accounting estimates are particularly sensitive because of their significance to the financial statements and because of the possibility that future events affecting them may differ significantly from those expected. The most sensitive estimates affecting the District's financial statement were:

*Estimated Fair Value of Investments:* As of June 30, 2017, the District held approximately \$74,013,987 million of cash and investments as measured by fair value as disclosed in Note 2 to the financial statements. Fair value is essentially market pricing in effect as of June 30, 2017. These fair values are not required to be adjusted for changes in general market conditions occurring subsequent to June 30, 2017.

*Estimate of Depreciation:* Management's estimate of the depreciation is based on useful lives determined by management. These lives have been determined by management based on the expected useful life of assets as disclosed in Note 3 to the financial statements. We evaluated the key factors and assumptions used to develop the depreciation estimate and determined that it is reasonable in relation to the basic financial statements taken as a whole.

*Estimated Net Pension Assets and Liabilities and Pension-Related Deferred Outflows and Inflows of Resources:* Management's estimate of the net pension assets and liabilities and deferred outflows/inflows of resources are disclosed in Note 5 to the financial statements and are based on actuarial studies determined by a consultant, which are based on the experience of the District. We evaluated the key factors and assumptions used to develop the estimate and determined that it is reasonable in relation to the basic financial statements taken as a whole.

### ***Disclosures***

The financial statement disclosures are neutral, consistent, and clear.

### ***Difficulties Encountered in Performing the Audit***

We encountered no significant difficulties in dealing with management in performing and completing our audit.

### ***Corrected and Uncorrected Misstatements***

Professional standards require us to accumulate all known and likely misstatements identified during the audit, other than those that are clearly trivial, and communicate them to the appropriate level of management. Management has corrected all such misstatements. In addition, none of the misstatements detected as a result of audit procedures and corrected by management were material, either individually or in the aggregate, to each opinion unit's financial statements taken as a whole. We did not propose any audit adjustments that, in our judgment, could have a significant effect, either individually or in the aggregate, on the District's financial reporting process.

Professional standards require us to accumulate all known and likely uncorrected misstatements identified during the audit, other than those that are trivial, and communicate them to the appropriate level of management. We have no such misstatements to report to the Board of Directors.

### ***Disagreements with Management***

For purposes of this letter, a disagreement with management is a financial accounting, reporting, or auditing matter, whether or not resolved to our satisfaction, that could be significant to the financial statements or the auditor's report. We are pleased to report that no such disagreements arose during the course of our audit.

### ***Management Representations***

We have requested certain representations from management that are included in a management representation letter dated November 27, 2017.

### ***Management Consultations with Other Independent Accountants***

In some cases, management may decide to consult with other accountants about auditing and accounting matters, similar to obtaining a "second opinion" on certain situations. If a consultation involves application of an accounting principle to the District's financial statements or a determination of the type of auditor's opinion that may be expressed on those statements, our professional standards require the consulting accountant to check with us to determine that the consultant has all the relevant facts. To our knowledge, there were no such consultations with other accountants.

### ***Other Audit Findings or Issues***

We generally discuss a variety of matters, including the application of accounting principles and auditing standards, with management each year prior to retention as the District's auditors. However, these discussions occurred in the normal course of our professional relationship and our responses were not a condition to our retention.

**Other Information Accompanying the Financial Statements**

We applied certain limited procedures to the required supplementary information that accompanies and supplements the basic financial statements. Our procedures consisted of inquiries of management regarding the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements, and other knowledge we obtained during our audit of the basic financial statements. We did not audit the required supplementary information and do not express an opinion or provide any assurance on the required supplementary information.

We were not engaged to report on the Introductory and Statistical Sections which accompany the financial statements, but are not required supplementary information. Such information has not been subjected to the auditing procedures applied in the audit of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on them.

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This information is intended solely for the use of Board of Directors and management and is not intended to be, and should not be, used by anyone other than these specified parties.

*Maze + Associates*

Pleasant Hill, California  
November 27, 2017

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